(REVISED RFP dated 12/07/2021)

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of Day-NULM





DAY-State Urban Livelihood Mission (SULM)

Directorate, Urban Administration & Development Government of MP, Bhopal, Madhya Pradesh PROPOSAL SUBMISSION DUE BY: [26/07/2021, 11.00 AM]

Table of Content

SN	Торіс	Page no.
	Opening Pages	
	RFP Summary	3
	List of Abbreviation	6
	Letter of Invitation	7
	Disclaimer	9
	Details of RFP	
1.	Purpose of the RFP	11
2.	Eligible Organizations	11
3.	Period of Empanelment	12
4.	Project Overview	12
5.	Project Objectives	13
6.	Scope of Work and Deliverables	13
7.	Training Target	14
8.	District-wise Allocation of Prospective Skill Training Sectors	17
9.	Job Role/Course wise Allocation of Districts	18
10.	Target achievement Schedule/ Timeframe	25
11.	Tentative Target Achievement Plan	26
12.	Expected Project Start and Completion Date	28
13.	Evaluation Criteria & Methodology	28
14.	What SULM is Looking for in a Prospective STP	32
15.	Cost and Payment Norms	32
16.	Proposal Submission Requirements	35
17.	Pre-Submission Queries and Clarification	36
18.	Terms of Reference (TOR)	36
19.	Contact Information	44
20.	Proposal Submission Format	45
	Annexure I	50
	Annexure II	50
	Annexure III	51
	Annexure IV	51
	Annexure V	52
	Annexure VI	52
	Annexure VII	53

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 2 of 64

RFP Summary

RFP: DAY-NULM	Proposal Submission Due By: 26/07/2021, 11.00 am www.mptenders.gov.in
----------------------	---

Purpose of RFP:

The purpose of this RFP is to seek participation of eligible organizations in the Employment through Skill Training & Placement (EST&P) Component of Deendayal Antyodaya Yojna-National Urban Livelihood Mission (DAY-NULM) program of the Government of Madhya Pradesh, and to this end, empanel such organizations at the State level as Skill Training Providers (STPs) to organize skill training and placement program in 406 ULBs of the state as per the TOR given in this RFP document/ NULM guidelines.

Project Overview:

The Employment through EST&P Component under DAY-NULM is designed to provide skills to the unskilled urban poor as well as to upgrade their existing skills. The program will provide for skill training of the urban poor to enable them setting up self-employment ventures and for salaried jobs in the private sector. The EST&P Program intends to fill the gap between the demand and availability of local skills by providing skill training program as required by the market.

Project Objectives:

- To provide an asset to the urban poor in the form of skills for sustainable livelihood.
- To increase the income of urban poor through structured, market-oriented certified courses that can provide salaried employment and / or self-employment opportunities which will eventually lead to better living standards and alleviation of urban poverty on a sustainable basis, and
- Ensure inclusive growth with increased contribution of skilled urban poor to the National Economy.

Number of Districts, ULBs and Training Targets:

- Districts- 52
- ULBs- 406
- Target- 52000

Period of Empanelment: 3 years, extendable to 5 years

Scope of Work:

To train and place 52000 eligible candidates from amongst the urban BPL families in in 406 ULBs of 52 districts of the state of Madhya Pradesh by the end of the financial year 2021-22.

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

Current Roadblocks and Barriers to Success

- Candidate Mobilization
- Candidate Placement
- Candidate Post Placement Tracking

Evaluation Criteria

- Since how long the organization has been registered
- How good the financial health of the organization is
- Since how long the organization has been in the skill training business
- What performance of the organization regarding candidate training and placement during the past 3 years has been
- Does the organization have training facilities already existing in the state
- Does the organization have SSC certified domain trainers already on board
- What the placement tie-up the organization have for the proposed skill train
- PowerPoint Presentation on target achievement plan

Submission Requirements

- Original copy of the Proposal (in English language only) complete in all respects, including the required fee, to be submitted online only at www.mptenders.gov.in
- Documentary proof for the Essential Eligibility Criteria as mentioned in Section 2. of the document
- Documentary proof for the Evaluation Criteria as mentioned in Section 13. Of the document
- A non-refundable Application fee of Rs 10000/-
- An EMD (Earnest Money Deposit) of Rs 100000/-
- Declaration that Proposal will remain valid for 180 days after the submission date indicated
- Declaration that a performance Bank Guarantee will be submitted by the RFP applicant at the time of signing of MoU amounting to Rs 100,000 or 3% of the project cost, whichever is higher, in case his/her organization is selected for empanelment.

SPOC: Sarvendra Pandey, Assistant Director, UADD, Bhopal, MP	Phone: 7898096580 Landline: 0755-2558282			
Source of the availability of RFP Document	www.mptenders.gov.in			
Mode of Submission of RFP On		Online (at <u>www.mptenders.gov.in</u>)		
RFP Document Cost: Rs 10,000/- (Rs ten t only) (non-refundable)	housand	Performance Guarantee Value: Rs 100000/- (Rs one lakh only) or 3% of the project cost, whichever is higher		
FMD (Farnest Money Deposit): Rs 100000/- (Rs one lakh only)				

EMD (Earnest Money Deposit): Rs 100000/- (Rs one lakh only)

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

Mode of Payment

All payments with regard to RFP submission have to be made online through <u>www.mptenders.gov.in</u> portal.

Pre-Submission Queries (Please email your queries latest by 28/06/2021 by 06.00 pm to rfp.estp.sulm@gmail.com

SN	Name of Organization	Contact Mobile No.	email	Query	Section No.	Page No.
1.						
2.						
3.						
4.						

Important Dates

SN	Milestone	Date	Day
1.	Issue of RFP	23/06/2021, 06.00 pm	Wednesday
2.	Last date for the Submission of Queries	28/06/2021, 06.00 pm	Monday
3.	Pre-Submission Meeting (online)	30/06/2021, 02.00 pm	Wednesday
4.	Proposal Submission starts on	12/07/2021, 11.00 am	Monday
5.	Last Date of Submission of RFP	26/07/2021, 11.00 am	Monday
6.	Date of Presentation by Applicants	16-20/08/2021	Monday to Friday
7.	Publication of the List of Successful Applicants	25/08/2021	Wednesday
8.	Signing of MoU/ Issue of work-order	30/08/2021 onwards	Monday onwards
9.	Start of Work	06/08/2021	Monday
10.	Completion of work	31/03/2022	Thursday

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 5 of 64

List of Abbreviation

1.	BPL	Below Poverty Line	
2.	CBT	Capacity Building	
3.	СММ	City Mission Manager	
4.	CNN	Common Cost Norm	
5.	СТС	Cost to Company	
6.	DAY-NULM	Deendayal Antyodaya- National Urban Livelihood Development Mission	
7.	EST&P	Employment through Skill Training & Placement	
8.	FY	Financial Year	
9.	GoMP	Government of Madhya Pradesh	
10.	ITI	Industrial Training Institute	
11.	MIS	Management Information System	
12.	MoMSME	Ministry of Micro, Small and Medium Enterprises	
13.	MoU/ MOU	Memorandum of Understanding	
14.	MP	Madhya Pradesh	
15.	NP	Nagar Parishad	
16.	NPN	Nagar Palik Nigam	
17.	NPP	Nagar Palika Parishad	
18.	NSDC	National Skill Development Corporation	
19.	NSQF	National Skill Qualification Framework	
20.	OBC	Other Backward Class	
21.	PMEGP	Prime Minister's Employment Generation Program	
22.	PwD	People with Disability	
23.	RFP	Request for Proposal	
24.	SC	Scheduled Cast	
25.	SJSRY	Swarna Jayanti Shahari Rozgar Yojana	
26.	SMART	Skill Management and Accreditation of Training	
27.	SPOC	Single Point of Contact	
28.	SSC	Sector Skill Council	
29.	ST	Scheduled Tribe	
30.	STP	Skill Training Provider	
31.	SULM	State Urban Livelihood Mission	
32.	TOR	Terms of Reference	
33.	UADD	Urban Administration and Development Directorate	
34.	ULB	Urban Local Body	

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 6 of 64

Letter of Invitation

- 1. The Client, State Urban Livelihood Mission (SULM), M.P., under the Directorate of Urban Administration and Development, Government of Madhya Pradesh (GoMP), is implementing the DAY-National Urban Livelihood Mission (DAY-NULM) program of GoI in 406 ULBs of the State. The EST&P program component is designed to provide sustainable livelihood to urban poor through skill training, details of which are available at https://nulm.gov.in/
- 2. The Client invites proposals from eligible public and private sector organizations for providing skill training, certification & placement to the urban poor (BPL) in all ULBs selected under DAY-NULM. Please refer to the details of eligible organizations given in Section 2 of this RFP document.
- 3. Selected organizations will be empaneled for 3 years (from 2021 through 2024), which may be extendable to 5 years; however, work-order and MoU will be issued/executed on yearly basis. Therefore, performance of the empaneled organizations will be a key factor in being able to remain empaneled till the end of the empanelment period. Any organization lacking in performance will be de-empaneled forthwith. Criteria of performance mentioned here will be target achievement and adherence to the project stipulations and quality standards as prescribed in the RFP document and as laid down in NULM/CNN guidelines.
- 4. All information contained in this RFP document should be treated as confidential and the bid participants are required to limit dissemination on a need-to-know basis.
- 5. Please note that while all the information and data regarding this RFP is true to the best of the Client's knowledge, the Client holds no responsibility for the accuracy of this information and it is the responsibility of the Skill Training Provider to check the validity of data included in this document.
- 6. Empanelment of Skill Training Providers will be based purely on technical evaluation as per the criteria set in the RFP document and the information provided by the interested parties in their proposal.
- 7. Interested organizations may submit their proposal online in the prescribed format, in soft copy only, along with the RFP application fee of Rs. 10000/- (Rs ten thousand only) and the EMD of Rs 100000/- (Rs one lakh only) through the portal <u>www.mptenders.gov.in</u> in favor of "Mission Sanchalak Rashtriya Shahri Ajeevikaa Mission"
- 8. The proposal in due form along with requisite application fee must be submitted to the office of the Mission Director, Directorate of Urban Administration and Development, Government of Madhya Pradesh, Bhopal online only latest by 11.00 am of 19th July 2021 at <u>www.mptenders.gov.in</u>. Proposal received after the due date and time shall not be considered. Also, incomplete proposal in any respect shall be summarily rejected.
- 9. In case, due date for submission of tender happens to be a holiday, the due date shall be shifted to the next working day for which no prior intimation will be given.

- 10. The Proposal must declare and affirm that it will remain valid for 180 days after the submission date.
- 11. The Mission Director/ Commissioner/ competent authority at SULM, UADD, Madhya Pradesh reserves the right to accept or reject any or all proposals without incurring any obligation to inform the affected applicant/s.

Office of the Commissioner/ Mission Director State Urban Livelihood Mission Government of Madhya Pradesh, Bhopal

Date: Place:

Disclaimer

- Though adequate care has been taken in the preparation of this Request For Proposal (RFP) document, the RFP applicant should satisfy himself/herself that the Document is complete in all respects. Intimation of discrepancy, if any, should be given to the SPOC immediately. If this office receives no intimation of discrepancy latest by 28/06/2021, it shall be deemed that the Request for Proposal Document is complete and final in all respects.
- 2. This RFP is neither an agreement nor an offer by the SULM to the prospective RFP applicants or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in the formulation of their proposal for empanelment pursuant to this RFP. This RFP includes statements, which reflect various assumptions and assessments arrived at by the SULM in relation to the Employment through Skill Training & Placement (EST&P) Component of DAY-NULM. Neither SULM, nor do their employees or consultants, make any representation or warranty as to the accuracy, reliability or completeness of the information in this RFP and it is not possible for SULM to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFP. Some of the prospective RFP applicants may have a better knowledge of the Program than others. Each prospective RFP applicant should conduct his own investigations and analysis and check the accuracy, reliability, and completeness of the information in this RFP and it is RFP and obtain independent advice from appropriate sources.
- 3. Information provided in this RFP to the RFP applicants is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The SULM accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.
- 4. Neither SULM nor their employees or consultants will have any liability to any prospective RFP applicant or any other person under the law of contract, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this RFP, any matter deemed to form part of this RFP, the award of the Program, the information and any other information supplied by or on behalf of SULM or their employees, any consultants or otherwise arising in any way from the selection process for the Program.
- 5. SULM also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any RFP applicant upon the statements contained in this RFP.
- 6. SULM reserves the right to reject any or all the proposals submitted in response to this Request for Proposal (RFP) at any stage without assigning any reasons whatsoever.
- 7. SULM reserves the right to change /modify/alter/amend any or all the provisions of this Request for Proposal (RFP).

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 9 of 64

- 8. SULM shall have no liability for non-receipt of any communication from the RFP applicant to SULM and vice-versa due to any technical delay or otherwise.
- 9. The issue of this RFP does not imply that the client is bound to select and shortlist the RFP applicant for Empanelment or award of work to the empaneled STPS, as the case may be, for the Program and SULM reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.
- 10. The RFP applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fee, expenses associated with any demonstrations or presentations which may be required by the client, or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the RFP applicant and the client shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a RFP applicant in preparation for submission of the Proposal, regardless of the conduct or outcome of the STP selection Process.

Office of the Commissioner/ Mission Director State Urban Livelihood Mission Government of Madhya Pradesh, Bhopal

Date: Place:

Details of RFP

1. Purpose of the RFP

The purpose of this RFP is to seek participation of eligible organizations in the EST&P (Employment through Skill Training & Placement) Component of DAY-NULM (Deendayal Antyodaya Yojna-National Urban Livelihood Mission) program of the Government of Madhya Pradesh, and to this end, empanel such organizations at the state level as STPs (Skill training Providers) to organize skill training and placement program in 406 ULBs of the state as per the TOR given in this RFP document/ NULM guidelines.

2. Eligible Organizations

For this RFP, following organizations are eligible to apply (Essential Eligibility Criteria)-

- 2.1 A government or quasi-government organization, department, or institute capable of conducting skill training such as Industrial Training Institutes (ITI), Polytechnic Colleges, technical university, or
- 2.2 A private sector training organization, registered as a company, or a society, or a trust, or a firm, or an LLP, registered for minimum three years and, the average annual turnover for the previous 3 financial years of which should not be less than Rs 1 crore, and which has cumulatively trained & placed at least 1000 and 500 candidates respectively during the last 5 financial years from 2016-17 to 2020-21 in any sector.
- 2.3 Both the government and the private sector organizations need to have demonstrable proof of placement tie-ups in the form of commitment letters from prospective employers on their letter- head for the skill sector/ trade they are proposing training program for.
- 2.4 Blacklisted organizations across the nation or those not meeting the above criteria will be ineligible to apply. To apply in Consortium is also not allowed.
- 2.5 Meeting the eligibility criteria does not mean claim to selection. The commissioner/ Mission Director, SULM, UADD can reject any organization meeting the eligibility criteria, or passing the evaluation process, without assigning any reason.

3. Period of Empanelment

- 3.1 Selected organizations will be empaneled for 3 years, extendable to 5 years.
- 3.2 However, work-order and MoU will be issued/executed on yearly basis and non-performing/ defaulting STPs will be de-empaneled at the earliest incidence of non-performance/ default.

4. **Project Overview**

- 4.1 DAY-NULM (Deendayal Antyodaya Yojna- National Urban Livelihood Mission) is a government of India's flagship program to address the incidence of poverty among the urban poor. The program which was launched on 23rd September, 2013 by replacing the existing Swarna Jayanti Shahari Rozgar Yojana (SJSRY), strives to reduce poverty and vulnerability of the urban poor households by enabling them to access gainful self-employment and skilled wage employment opportunities, resulting in an appreciable improvement in their livelihoods on a sustainable basis, through building strong grassroots level institutions of the poor. The program also aims at providing shelters equipped with essential services to the urban homeless in a phased manner. In addition, the program would also address livelihood concerns of the urban street vendors by facilitating access to suitable spaces, institutional credit, social security, and skills to the urban street vendors for accessing emerging market opportunities.
- 4.2 The Employment through Skill Training & Placement (EST&P) Component under DAY-NULM is designed to provide skills to the unskilled urban poor as well as to upgrade their existing skills. The program will provide for skill training of the urban poor to enable them setting up self-employment ventures and for salaried jobs in the private sector. The EST&P Program intends to fill the gap between the demand and availability of local skills by providing skill training program as required by the market.
- 4.3 Most of us are aware that within the ecosystem of skill training, two things are of utmost importance- one is mobilization of the right mix of candidates, and two is post training placement of the candidates. If these two are well taken care of, rest of the things are likely to fall in line. Good mobilization enhances the chances of trainee retention throughout the skilling continuum, and good placement rate is what determines ultimately the success of a skill training program.
- 4.4 Challenges other than these are retention of candidates through the classroom training, as also during the post training employment period. Hence, good quality training keeping the trainees inspired and motivated is very important; equally important is to conduct post placement tracking of the candidates in order to ensure their career progression.
- 4.5 In case of self-employment, it is very important for the STPs to ensure a robust backward and forward linkage for the business activity of the candidate so that the entire skilling efforts result into gainful employment.

5. Project Objectives

The broader objectives of the Employment through Skills Training & Placement (EST&P) component are-

5.1 To provide an asset to the urban poor in the form of skills for sustainable livelihood.

- 5.2 To increase the income of urban poor through structured, market-oriented certified courses that can provide salaried employment and / or self-employment opportunities which will eventually lead to better living standards and alleviation of urban poverty on a sustainable basis, and
- 5.3 Ensure inclusive growth with increased contribution of skilled urban poor to the National Economy.

6. Scope of Work and Deliverables

- 6.1 To train and place 52000 eligible candidates from amongst the urban BPL families in in 406 ULBs of 52 districts of the state of Madhya Pradesh by the end of the financial year 2021-22.
- 6.2 Skill development, under EST&P, is defined as any domain-specific demand-led skill training activity leading to employment or any outcome oriented activity that enables a participant to acquire a Skill, duly assessed and certified by an NSQF-approved independent third-party agency, which enables him/her to get wage / self-employment leading to increased earnings, and/ or improved working conditions, such as getting formal certification for hitherto informal skills, and/or moving from informal to formal sector jobs or pursue higher education/training.
- 6.3 Under the Skill development programs, three types of training can be provided:
 - a) Training of fresh entrants to the job market
 - b) Reskilling or skill up-gradation of persons already engaged in an occupation
 - c) Formal recognition and certification of persons who have acquired skills through informal, non-formal or experiential training in any vocational trade or craft, after imparting bridge course, if necessary.
- 6.4 The work of an STP would include mobilizing and registering eligible candidates from amongst urban BPL families for EST&P component of NULM, setting up/ running training centers in the allotted ULBs, organizing skill training program against the physical target of training as given in the work-order/ MoU post empanelment, organizing internal and third-party assessment and certification of the trainees, arranging trainee placement in wage-based jobs or self-employment, ensuring trainee retention in the jobs placed, providing tracking and handholding support to the trainees trained and placed, continually monitoring and reviewing progress of the project, participating in the project review meetings, and reporting project progress and outcome to the NULM/SULM MIS/ concerned officials as per the ToR of this RFP/NULM/SSC guidelines.
- 6.5 As it is not possible for a single or for a few STPs to achieve this target within the stipulated timeframe of even less than a year, a judiciously arrived at number of STPs will be empaneled to ensure that on one hand the target becomes achievable within the time limit and on the other, each STP has a sizeable number of candidates to train.

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 13 of 64

- 6.6 Training centers will normally be setup by the STPs at the ULB and district headquarters both to enable easy access to local candidates; however, in such cases where necessary infra is not available at a specific ULB or the training target is too small, then STPs can setup a training center at the adjoining/ closest ULB or at district headquarters. In any eventuality, prior intimation to and permission of SULM will be necessary.
- 6.7 Training of fresh entrants can be residential or non-residential depending upon the field requirement and the operational capability of the STP. Normally, a residential training center needs to be opened at the district headquarters for the candidates of the ULBs under it. However, prior intimation to and permission of SULM will be necessary in this regard.

7. Training Target

The overall skill training target of ESTP component for the state for the FY 2021-2022 is 52000, district wise distribution for the same is given in the table below-

SN	District	Number of	Total Urban	Total Urban BPL	ESTP Target for
		ULBs	Population	Population (01/01/2018)	2021-22
(1)	(2)	(3)	(4)	(5)	(6)
1.	Agar Malwa	7	117329	92730	483
2.	Alirajpur	3	51458	23950	125
3.	Anuppur	9	166770	68070	354
4.	Ashok Nagar	6	193335	98470	513
5.	Balaghat	6	194230	129300	673
6.	Barwani	9	232871	222540	1158
7.	Betul	10	312749	214325	1116
8.	Bhind	13	462416	165175	860
9.	Bhopal	2	1954830	1328675	6917
10.	Burhanpur	3	260280	225340	1173
11.	Chhatarpur	15	399242	151440	788
12.	Chhindwada	17	494811	302385	1574
13.	Damoh	6	218919	167905	874
14.	Datia	5	182288	78305	408
15.	Dewas	14	457737	281325	1464
16.	Dhar	11	417858	154170	803
17.	Dindori	2	32318	22365	117
18.	Guna	6	333668	166170	865
19.	Gwalior	7	1361133	216405	1127
20.	Harda	4	141949	51510	268
21.	Hosangabad	7	360092	195930	1020

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 14 of 64

SN	District	Number of ULBs	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
22.	Indore	9	2346620	745875	3883
23.	Jabalpur	9	1356268	846330	4406
24.	Jhabua	5	92003	33470	174
25.	Katni	4	263543	129760	675
26.	Khandwa	5	237384	117115	610
27.	Khargone	9	304508	165155	860
28.	Mandla	5	108948	68845	358
29.	Mandsaur	11	285791	180260	938
30.	Morena	8	526034	138600	722
31.	Narsinghpur	8	217876	135695	706
32.	Neemuch	12	259546	127325	663
33.	Niwari	5	79217	44115	230
34.	Panna	7	129299	74150	386
35.	Raisen	11	311772	157365	819
36.	Rajgarh	14	300009	187465	976
37.	Ratlam	9	425947	246110	1281
38.	Rewa	13	412454	150965	786
39.	Sagar	15	713132	309545	1611
40.	Satna	12	424609	313940	1634
41.	Sehore	9	256888	115375	601
42.	Seoni	5	173920	76425	398
43.	Shahdol	7	215238	92475	481
44.	Shajapur	6	176212	70125	365
45.	Sheopur	3	104221	39055	203
46.	Shivpuri	11	359064	102060	531
47.	Sidhi	4	93121	35135	183
48.	Sinrauli	1	220257	94490	492
49.	Tikamgarh	8	170655	91905	478
50.	Ujjain	8	771605	487405	2537
51.	Umaria	5	113663	78390	408
52.	Vidisha	6	339618	177705	925
	Total	406	20135705	9989115	52000

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 15 of 64

8. District-wise Allocation of Prospective Skill Training Sectors

A suggestive list of district wise prospective skill training sectors is given below to help applicants plan their skill training activities for the proposal (Source- NSDC Skill Gap Study, 2013 and ADB Madhya Pradesh Skill Development Project Report, 2018).

SN	District	Sectors			
1.	Agar Malwa	Textile, Handicraft, IT-Ites, Healthcare, Plumbing and Telecom			
2.	Alirajpur	Food Processing, Rubber, Healthcare, Plumbing and construction,			
3.	Anuppur	Construction, Apparel, Healthcare, Healthcare, Retail and IT-Ites			
4.	Ashok Nagar	Agriculture, Food processing, Retail, Tourism, Healthcare, and construction			
5.	Balaghat	Logistics, Mining, Healthcare, Agriculture and BFSI			
6.	Barwani	Textile, Food processing, Healthcare, Apparel and BFSI			
7.	Betul	Construction, Agriculture, Betul, Healthcare, Logistics and Plumbing			
8.	Bhind	Food Processing, Textile, Healthcare, Mining, Telecom and IT-Ites			
9.	Bhopal	Textile, Tourism, IT-ITes, Retail, Healthcare, Green Jobs and Food processing			
10.	Burhanpur	Agriculture, Logistics, Healthcare, Telecom, Apparel and Food processing			
11.	Chhatarpur	Agriculture, Tourism, Mining, Healthcare, Retail and Food processing			
12.	Chhindwada	BFSI, Food processing, Mining, Healthcare, Textile and Lifescience			
13.	Damoh	Mining, IT-Ites, Apparel, Healthcare, and Telecom			
14.	Datia	Handicraft, Tourism, Logistics, Capital Goods, Healthcare, and Retail			
15.	Dewas	Green Jobs, Electronics & Hardware, Logistics, Healthcare, Lifescience, Automotive and IT-Ites			
16.	Dhar	Logistics, Automotive, Textile, Rubber, Lifescience and Healthcare			
17.	Dindori	Agriculture, IT-ITes, Healthcare, and Telecom			
18.	Guna	Agriculture, Food processing, Rubber, Healthcare, BFSI and Apparel			
19.	Gwalior	Electronics, Healthcare, Logistics, Green Jobs and Tourism			
20.	Harda	Agriculture, Retail, Appparel and Healthcare			
21.	Hosangabad	d Logistics, Food Processing, IT-Ites, Healthcare, and plumbing			
22.	Indore	Lifescience, Logistics, Apparel, Food processing, Healthcare and Automotive			
23.	Jabalpur	Apparel, Logistics, Healthcare, Green Jobs, BFSI and food processing			
24.	Jhabua	Rubber, Mining, Healthcare, construction, IT-ITes and Retail			
25.	Katni	Logistics, Mining, Healthcare, and plumbing			
26.	Khandwa	Electronics & Hardware, Food processing, Healthcare, Telecom and BFSI			
27.	Khargone	Agriculture, Food processing, Healthcare, Apparel and tourism			
28.	Mandla	Food Processing, Rubber, Healthcare, BFSI and construction			
29.	Mandsaur	Agriculture, Green Jobs, Tourism, Healthcare, Telecom, Electronics & Hardware			
30.	Morena	Logistics, Rubber, Food Processing and Healthcare			
31.	Narsinghpur	Agriculture, Food Processing, IT-Ites and Healthcare			
32.	Neemuch	Green Jobs, Food Processing, Retail, Healthcare and Telecom			
33.	Niwari	Construction, BFSI, Electronics & Hardware and Healthcare			
34.	Panna	Minning, Tourim, Construction, Apparel and Healthcare			
35.	Raisen	Textile, Automotive, Electronics & Hardware, Rubber, Healthcare and food processing			
36.	Rajgarh	Green Jobs, Agriculture, Healthcare and construction			
37.	Ratlam	Healthcare, Green Jobs, Food Processing, Retail and IT-Ites			
38.	Rewa	Apparel, Green Jobs, Healthcare, Leather, Capital Goods and Electronics & Hardware			

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 16 of 64

SN	District	Sectors				
39.	Sagar	Construction, Food processing, Plumbing, Healthcare and Apparel				
40.	Satna	Mining, Electronics & Hardware, Tourism, Healthcare and Telecom				
41.	Sehore	Agriculture, Textile, Construction, Healthcare and Retail				
42.	Seoni	Agriculture, food processing, Tourism, plumbing and Healthcare				
43.	Shahdol	Food Processing, Logistics, Healthcare, Mining, IT-Ites and Electronics & Hardware				
44.	Shajapur	Agriculture, Mining, Healthcare, IT-Ites and Telecom				
45.	Sheopur	Tourism,Healthcare, Food processing, Plumbing and Electronics & Hardware				
46.	Shivpuri	Logistics, Handicraft, Leather, Healthcare and Construction				
47.	Sidhi	Mining, Healthcare, Retail, Logistics and IT-ITes				
48.	Singrauli	Mining, Healthcare, Electronics & Hardware and Telecom				
49.	Tikamgarh	Handicraft, Telecom, Healthcare, IT-Ites and Electronics & Hardware				
50.	Ujjain	Food processing, Healthcare, Lifescience, tourism and IT-Ites				
51.	Umaria	Mining, Tourism, Telecom, Healthcare and IT-ites				
52.	Vidisha	Agriculture, Healthcare, Retail, Construction and Plumbing				

9. Job Role/Course wise Allocation of Districts

A suggestive list of job roles wise allocation of districts is given below to help applicants plan their skill training activities for the proposal ((Source- NSDC Skill Gap Study, 2013 and ADB Madhya Pradesh Skill Development Project Report, 2018).

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District	
1.	Aquaculture worker	AGR/Q4904	3	Agriculture	Ashognagar, Balaghat,	
	Green House Operator	AGR/Q1003	3		Betul, Burhanpur,	
	Dairy Farmer/ Entrepreneur	AGR/Q4101	4		Chhattarpur, Dindori, Guna, Harda, Khargone,	
	Tractor operator	AGR/Q1101	4		Mandsaur, Narsinghpur,	
	Gardener	AGR/Q0801	4		Rajgarh, Sehore, Seoni,	
	Micro Irrigation Technician	AGR/Q1002	4		Shajapur and Vidisha	
	Organic grower	AGR/Q1201	4			
	Quality Seed Grower	AGR/Q7101	4			
	Small poultry farmer	AGR/Q4306	4			
2.	Assistant Designer-Home	AMH/Q1220	4	Apparel	Anuppur, Barwani,	
	Furnishing			Made ups	Burhanpur, Damoh, Guna,	
	Assistant Fashion Designer	AMH/Q1210	4	and Home	Indore, Jabalpur, Khargone,	
	Fabric Checker	AMH/Q0101	4	Furnishing	Panna, Rewa and Sagar	
	Framer - Computerized	AMH/Q 1301	4			
	Embroidery Machine					
	Garment Cutter (CAM)	AMH/Q1501	4			
	Measurement Checker	AMH/Q0103	4			
	In-line Checker	AMH/Q0102	3			
	Sampling Tailor	AMH/Q 0701	4			
	Packer	AMH/Q1407	3]		
	Sewing Machine Operator	AMH/Q0301	4			

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 17 of 64

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Sewing Machine Operator - knits	AMH/Q0305	4		
	Self Employed Tailor	AMH/Q1947	4	-	
	Export Assistant	AMH/Q1601	4	1	
	Hand Embroiderer	AMH/Q1001	4]	
	Hand Embroiderer (Adda Wala)	AMH/Q1010	3		
	Pressman	AMH/Q0401	4]	
	Washing Machine Operator	AMH/Q1810	4		
3.	Sales Executive (Accessories Value added services)	ASC/Q1004	4	Automotive	Dewas, Dhar, Indore and Raisen
	Driving Assistant	ASC/Q9701	2		
	Customer Relationship Executive	ASC/Q1106	4		
	Welding Technician Level 3	ASC/Q3102	3]	
	Sales executive-Dealership	ASC/Q1010	3		
	SHOWROOM HOSTESS / HOST L3	ASC/Q1103	3		
	Two Wheeler Service Technician	ASC/Q1411	4		
	Automotive Service Technician Level 3	ASC/Q1401	3	-	
	Taxi Driver	ASC/Q9705	4		
	Auto Rickshaw Driver L4	ASC/Q9713	4	1	
	Commercial Vehicle Driver Level 4	ASC/Q9703	4		
4.	Business Correspondence & Business Facilitator	BSC/Q0301	3	BFSI	Balaghat, Barwani, Chhindwada, Guna,
	Accounts Executive - Accounts Payable and Receivable	BSC/Q0901	4		Jabalpur, Khadwa, Mandla and Niwari
	Mutual Fund Agent	BSC/Q0601	4		
	Life Insurance Agent	BSC/Q0101	4	1	
	Debt Recovery Agent	BSC/Q0701	4	1	
	Equity Dealer	BSC/Q0201	4	1	
5.	Manual Metal Arc Welding/ Shielded Metal Arc Welding Welder	CSC/Q0204	3	Capital Goods	Datia and Rewa
	Fitter – Electrical and Electronic Assembly	CSC/Q0305	3	1	
	Fitter Mechanical Assembly	CSC/Q0304	3	1	
	CNC Operator Turning	CSC/Q0115	3	1	
	Draughtsman – Mechanical	CSC/Q0402	4	1	

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 18 of 64

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Fitter Fabrication	CSC/Q0303	3		
6.	Helper Bar Bender and Steel Fixer	CON/Q0201	2	Construction	Alirajpur, Anuppur, Ashoknagar, Betul, Jhabua,
	Construction Electrician – LV	CON/Q0603	4		Mandla, Niwari, Panna,
	Assistant False Ceiling and Drywall Installer	CON/Q1103	2	-	Rajgarh, Sagar, Sehore, Shivpuri and Vidisha
	Assistant Electrician	CON/Q0602	3		
	Bar Bender and Steel Fixer	CON/Q0203	4		
	Mason General	CON/Q0103	4		
	Construction Painter & Decorator	CON/Q0503	3	-	
	Mason Tiling	CON/Q0104	4		
	Mason Concrete	CON/Q0105	3		
	Shuttering Carpenter - System	CON/Q0304	4	-	
7.	DTH Set Top Box Installation & Service Technician	ELE/Q8101	4	Electronics & Hardware	Dewas, Gwalior, Khandwa, Mandsaur, Niwari, Raisen,
	Field Technician – Computing and Peripherals	ELE/Q4601	4		Rewa, Satna, Shahdol, Sheopur, Singrauli and Tikamgarh
	CCTV Installation Technician	ELE/Q4605	4		
	Solar Panel Installation Technician	ELE/Q5901	4		
	LED Light Repair Technician	ELE/Q9302	4		
	Mobile Phone Hardware Repair Technician	ELE/Q8104	4		
	Field Technician – Networking and Storage	ELE/Q4606	4		
	Field Technician – Other Home Appliances	ELE/Q3104	4		
	Field Technician - Air Conditioner	ELE/Q3102	4		
	Multi Skill Technician Electrical	ELE/Q3115	4		
	TV Repair Technician	ELE/Q3101	4		
8.	Pickle Making Technician	FIC/Q0102	4	Food	Alirajpur, Ashoknagar,
	Jam Jelly & Ketchup Processing Technician	FIC/Q0103	4	Processing	Barwani, Bhind, Bhopal, Burhanpur, Chhatarpur,
	Craft Baker	FIC/Q5002	4		Chindwada, Guna, Hoshangabad, Indore,
	Baking Technician	FIC/Q5005	4		Jabalpur, Khandwa,
	Dairy Processing Equipment Operator	FIC/Q2002	4		Khargone, Mandla, Morena, Narsinghpur,
	Dairy Products Processor	FIC/Q2001	5		

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 19 of 64

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Milling Technician	FIC/Q1002	5		Neemuch, Raisen, Ratlam,
	Pulse Processing Technician	FIC/Q1004	4		Sagar, Seoni, Shahdol,
	Extruder Operator-Food	FIC/Q1006	4		Sheopur and Ujjain
	Processing				
	Fruits and Vegetables	FIC/Q0107	4		
	Canning Technician	FIC/Q1003	4	-	
	Grain Mill Operator	-		_	
	Fruit Pulp Processing Technician	FIC/Q0106	4		
	Fruits and Vegetables	FIC/Q0108	3	-	
	Selection In-Charge	110, 00100	5		
	Soya Beverage Making	FIC/Q8003	4	-	
	Technician				
	Mixing Technician	FIC/Q5004	4		
	Plant Biscuit Production	FIC/Q5003	4		
	Specialist				
9.	Wastewater Treatment Plant	SGJ/Q6602	3	Green jobs	Bhopal, Dewas, Gwalior,
	Helper				Jabalpur, Mandsaur, Neemuch, Rajgarh, Ratlam
	Solar PV Installer	SGJ/Q0101	4		and Rewa
	(Suryamitra)	SCI/00102	4	-	
	Solar PV Installer - Electrical	SGJ/Q0102	4	_	
	Solar PV Installer - Civil	SGJ/Q0103	4	_	
	Wastewater Treatment Plant Technician	SGJ/Q6601	4		
10.	Engraving Artisan (Metal Handicrafts)	HCS/Q2902	4	Handicraft	Agar Malwa, Datia, Shivpuri and Tikamgarh
	Bamboo Mat Weaver	HCS/Q8702	3		
	Handloom Weaver (Carpets)	HCS/Q5412	3		
	Hand Rolled Agarbatti Maker	HCS/Q7901	3		
	Bamboo Basket Maker	HCS/Q8704	3		
	Agarbatti Packer	HCS/Q8002	3	-	
	Bamboo Utility Handicraft Assembler	HCS/Q8705	3	-	
	Stamping operator	HCS/Q2802	4	-	
	Engraving artisan	HCS/Q2902	4	1	
11.	Emergency Medical	HSS/Q2301	4	Healthcare	Agar Malwa, Alirajpur,
	Technician-Basic				Anuppur, Ashok Nagar,
	GDA Advance (Critical Care)	HSS/Q5103	4	-	Balaghat, Barwani, Betul,
	Diabetes Educator	HSS/Q8701	4		Bhind, Bhopal, Burhanpur,
	Diet Assistant	HSS/Q5201	4	4	Chhatarpur, Chhindwada,
	Medical Equipment	HSS/Q5201	4	4	Damoh, Datia, Dewas, Dhar, Dindori, Guna,
		133/03002	4		Gwalior, Harda,
	Technology Assistant				

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 20 of 64

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	General Duty Assistant	HSS/Q5101	4		Jabalpur, Jhabua, Katni,
	Home Health Aide	HSS/Q5102	4	1	Khandwa, Khargone,
					Mandla, Mandsaur,
					Morena, Narsinghpur,
					Neemuch, Niwari, Panna,
					Raisen, Rajgarh, Ratlam, Rewa, Sagar, Satna, Sehore,
					Seoni, Shahdol, Shajapur,
					Sheopur, Shivpuri, Sidhi,
					Singrauli, Tikamgarh, Ujjain,
					Umaria, Vidisha
12.	CRM Domestic Non-Voice	SSC/Q2211	4	IT-ITes	Agar Malwa, Anuppur,
	CRM Domestic Voice	SSC/Q2210	4		Bhind, Bhopal, Damoh,
	Associate – CRM	SSC/Q2202	5	_	Dewas, Dindori, Hoshangabad, Jhabua,
	Associate - Customer Care	SSC/Q2201	5		Narsinghpur, Ratlam,
	(Non-Voice)				Shahdol, Shajapur, Sidhi,
	Associate – Recruitment	SSC/Q2501	5	_	Tikamgarh, Ujjain and
	Domestic Biometric Data	SSC/Q2213	4		Umaria
	Operator				
	Domestic Data entry	SSC/Q2212	4		
	Operator			_	
	Domestic IT Helpdesk	SSC/Q0110	4		
	Attendant				
	Junior Software Developer	SSC/Q0508	4		
13.	Stitching Operator	LSS/Q2501	4	Leather	Rewa and Shivpuri
	(Footwear)			_	
	Stitcher (Goods & Garments)	LSS/Q5501	4	_	
	Cutter-Goods & Garments	LSS/Q5301	4	_	
	Cutter- Footwear	LSS/Q2301	4		
	Shaving Operator	LSS/Q0501	4		
	Sample Maker (Footwear)	LSS/Q2201	4		
	Sample Maker (Goods &	LSS/Q5201	4		
	Garments)			_	
	Setting Operator	LSS/Q0601	4	_	
	Skiving Operator (Machine)	LSS/Q2401	4		
14.	Store Assistant- Life Sciences	LFS/Q0604	3	Lifesciences	Chhindwada, Dewas, Dhar,
	Fitter Mechanical- Life	LFS/Q0213	3		Indore and Ujjain
	Sciences				
	Lab Technician/ Assistant -	LFS/Q0509	3		
	Life Sciences				
	Medical Sales Representative	LFS/Q0401	4	1	
	Production/Machine	LFS/Q0207	4	1	
	Operator- Life Sciences				
15.	Warehouse Picker	LSC/Q2102	3	Logistics	Balaghat, Betul, Burhanpur,

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District		
	Warehouse Packer	LSC/Q2303	3		Datia, Dewas, Dhar,		
	Consignment Booking Assistant	LSC/Q1120	3		Gwalior, Hoshangabad, Indore, Jhabua, Katni, Morena, Shahdol, Shivpuri		
	Consignment Tracking Executive	LSC/Q1121	3		and Sighi		
	Courier Delivery Executive	LSC/Q3023	3				
	Goods Packaging Machine Operator	LSC/Q2216	4	-			
	Transport Coordinator	LSC/Q1118	4				
	Documentation Assistant	LSC/Q1122	4				
	Inventory Clerk	LSC/Q2108	3				
	Forklift Operator	ASC/Q9707	4				
16.	Mining - Mechanic / Fitter	MIN/Q0304	3	Mining	Balaghat, Bhind,		
	Mining - Wire saw Operator	MIN/Q0203	4		Chhattarpur, Chhindwada,		
	Mining - Loader Operator	MIN/Q0208	4		Damoh, Jhabua, Katni, Satna, Shahdol, Shajapur,		
	Mining - Bulldozer Operator	MIN/Q0205	4		Sidhi, Singrauli and Umaria		
	Mining - HEMM Mechanic	MIN/Q0433	4				
	Mine Electrician	MIN/Q0416	4				
	Mine Welder	MIN/Q0423	4				
	Sampler	MIN/Q0418	3				
	Timber Man	MIN/Q0419	3				
	Mining - Safety Operator	MIN/Q0437	4				
	Mining Shot Firer/Blaster	MIN/Q0428	4				
17.	Plumber General	PSC/Q0104	3	Plumbing	Agar Malwa, Alirajpur,		
	Plumber (Maintenance & Servicing)	PSC/Q0112	3		Betul, Hoshangabad, Katni, Sagar, Seoni, Sheopur and		
	Plumbing Products Sales Officer	PSC/Q0302	3		Vidisha		
	Plumbing After Sales Service	PSC/Q0303	3				
18.	Retail Trainee Associate	RAS/Q0103	3	Retail	Anuppur, Ashoknagar,		
	Retail Sales Associate	RAS/Q0104	4		Bhopal, Chhatarpur, Datia,		
	Business Builder/Retailer	RAS/Q0202	5		Harda, Jhabua, Neemuch, Ratlam, Sehore, Sidhi and		
	Individual Sales Professional	RAS/Q0201	4	1	Vidisha		
	Retail Associate cum Cashier	RAS/Q0108	3	1			
	Distributor Salesman	RAS/Q0604	4	1			
19.	Machine Operator - Plastics Extrusion	RSC/Q4602 (CPC/Q0304)	4	Rubber	Alirajpur, Dhar, Guna, Jhabua, Mandla, Morena		
	Machine Operator & Programmer - CNC Milling	RSC/Q4301 (CPC/Q7103)	3		and Raisen		
	Machine Operator Plastics Processing	RSC/Q4803 (CPC/Q0104)	4				

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 22 of 64

	Machine Operator Plastics Recycling Distributer Sales Representative Sales Executive Broadband Customer Care Executive – (Call Centre) Telecom -In-store promoter Customer Care Executive- Repair Center Field Sales Executive - Telecom Plans and Services Handset Repair Engineer-II Telecom- Tower Technician Customer Care Executive (Relationship Centre) E waste Collector	RSC/Q4902 (CPC/Q2904) TEL/Q2100 TEL/Q0201 TEL/Q0100 TEL/Q2101 TEL/Q2200 TEL/Q2201 TEL/Q2201 TEL/Q4100 TEL/Q0101	4 4 4 4 4 4 4 4 4 4 4 4	Telecom	Agar Malwa, Bhind, Burhanpur, Damoh, Dindori, Khandwa, Mandsaur, Neemuch, Satna, Shajapur, Singrauli, Tikamgarh and Umaria
	RepresentativeSales Executive BroadbandCustomer Care Executive – (Call Centre)Telecom -In-store promoterCustomer Care Executive- Repair CenterField Sales Executive - Telecom Plans and ServicesHandset Repair Engineer-IITelecom- Tower TechnicianCustomer Care Executive (Relationship Centre)	TEL/Q0201 TEL/Q0100 TEL/Q2101 TEL/Q2200 TEL/Q0200 TEL/Q2201 TEL/Q4100	4 4 4 4 4 4 4	Telecom	Burhanpur, Damoh, Dindori, Khandwa, Mandsaur, Neemuch, Satna, Shajapur, Singrauli,
	Customer Care Executive – (Call Centre) Telecom -In-store promoter Customer Care Executive- Repair Center Field Sales Executive - Telecom Plans and Services Handset Repair Engineer-II Telecom- Tower Technician Customer Care Executive (Relationship Centre)	TEL/Q0100 TEL/Q2101 TEL/Q2200 TEL/Q0200 TEL/Q2201 TEL/Q4100	4 4 4 4 4 4		Mandsaur, Neemuch, Satna, Shajapur, Singrauli,
	(Call Centre) Telecom -In-store promoter Customer Care Executive- Repair Center Field Sales Executive - Telecom Plans and Services Handset Repair Engineer-II Telecom- Tower Technician Customer Care Executive (Relationship Centre)	TEL/Q2101 TEL/Q2200 TEL/Q0200 TEL/Q2201 TEL/Q4100	4 4 4 4		Satna, Shajapur, Singrauli,
	Customer Care Executive- Repair Center Field Sales Executive - Telecom Plans and Services Handset Repair Engineer-II Telecom- Tower Technician Customer Care Executive (Relationship Centre)	TEL/Q2200 TEL/Q0200 TEL/Q2201 TEL/Q4100	4 4 4	-	
	Repair Center Field Sales Executive - Telecom Plans and Services Handset Repair Engineer-II Telecom- Tower Technician Customer Care Executive (Relationship Centre)	TEL/Q0200 TEL/Q2201 TEL/Q4100	4		
	Telecom Plans and Services Handset Repair Engineer-II Telecom- Tower Technician Customer Care Executive (Relationship Centre)	TEL/Q2201 TEL/Q4100	4		
	Telecom- Tower Technician Customer Care Executive (Relationship Centre)	TEL/Q4100			
((Customer Care Executive (Relationship Centre)	-	Л	1	
((Relationship Centre)	TEL/Q0101	4		
(F waste Collector		4		
(TEL/Q2400	3		
	Broadband Technician	TEL/Q0102	4		
-	Optical Fibre Technician	TEL/Q6401	4		
/	Telecom Terminal Equipment Application Developer (Android)	TEL/Q2300	4		
21. I	Ring Frame Doffer	TSC/Q0202	3	Textile &	Agar Malwa, Bhind,
1	Warper	TSC/Q7302	3	Handloom	Barwani, Bhopal,
7	Autoconer Tenter	TSC/Q0301	4	-	Chhindwada, Dhar, Raisen and Sehore
I	Ring Frame Tenter	TSC/Q0201	4	1	and senore
9	Stenter Machine Operator	TSC/Q5401	4		
I	Hank Dyer	TSC/Q7201	4		
9	Sizing Machine Operator	TSC/Q2103	4		
	Soft Flow Dyeing Machine Operator	TSC/Q5202	4		
	Speed Frame Operator Tenter & Doffer	TSC/Q0106	4		
-	TFO Tenter	TSC/Q0303	4		
1	Cone Winding Operator- Manual & Assembly Winding	TSC/Q0302	4		
	Two Shaft Handloom Weaver	TSC/Q7303	4		
	House Keeping Attendant (Manual Cleaning)	THC/Q0203	3	Tourism & Hospitality	Ashoknagar, Bhopal, Chhatarpur, Datia, Gwalior,
	Home delivery boy	THC/Q2902	3]	Khargone, Mandsaur,
	Counter Sales Executive	THC/Q2903	4	4	Satna, Seoni, Sheopur, Ujjain and Umaria
	F & B Service-Steward Room Attendant	THC/Q0301 THC/Q0202	4	4	

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 23 of 64

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Front Office Associate	THC/Q0102	4		
	Multi Cuisine Cook	THC/Q3006	4		
	Kitchen Steward	THC/Q0401	3		
	Heritage Tour Guide	THC/Q4501	4		
	Tour Guide	THC/Q4502	4		
	Meet and Greet Officer	THC/Q4205	4		
	Travel Consultant	THC/Q4404	4]	
	Street Food Vendor	THSC/Q3007	4		

10. Target achievement Schedule/ Timeframe

- 10.1 The skill training by the STPs would be done in batches of minimum 20 and maximum 30 candidates. Duration and the number of hours of training would depend upon SSC guidelines for a particular trade of the training, which should not however be less than 200 hours as per NULM guidelines. This will mean that skill training of no such trade can be organized in this project of which SSC prescribed number of hours of training is less than 200.
- 10.2 It is important to know the above assumptions so that an STP can plan how many batches of a training would be required if the target is, say 2000 trainees till March 2022, and if each batch is of 30 trainees maximum- 20 trainees minimum, and of two to three months' duration. From this, an STP can also plan how many training centers, trainers, batches, etc. he would require achieving the above target.

11. Tentative Target Achievement Plan

SN	District	Number of ULBs	ESTP Target for 2021- 22	Number of training batches to be organized, at a batch size of 24 assuming 20% dropout from maximum batch size of 30	Number of training centers to be run assuming 2 training batches per training center and 3 cycles of training= 6 batches till 31/03/2022 from one training center	Number of training centers to be run after manual correction (1 batch cycle in excess is given 1 extra training center)	Eventual training output at 20% dropout rate at batch level (Each training center training 144 candidates in 3 training cycles of 2 batches each)
1	2	3	4	5	6	7	8
1	Agar Malwa	7	483	20	3	4	576
2	Alirajpur	3	125	5	1	1	125
3	Anuppur	9	354	15	2	3	432
4	Ashok Nagar	6	513	21	4	4	513
5	Balaghat	6	673	28	5	5	673
6	Barwani	9	1158	48	8	8	1158
7	Betul	10	1116	46	8	8	1116
8	Bhind	13	860	36	6	6	860
9	Bhopal	2	6917	288	48	48	6917
10	Burhanpur	3	1173	49	8	9	1296
11	Chhatarpur	15	788	33	5	6	864
12	Chhindwada	17	1574	66	11	11	1574
13	Damoh	6	874	36	6	6	874
14	Datia	5	408	17	3	3	408
15	Dewas	14	1464	61	10	11	1584
16	Dhar	11	803	33	6	6	803
17	Dindori	2	116	5	1	1	116
18	Guna	6	865	36	6	6	865
19	Gwalior	7	1127	47	8	8	1127
20	Harda	4	268	11	2	2	268
21	Hoshangabad	7	1020	42	7	7	1020
22	Indore	9	3883	162	27	27	3883
23	Jabalpur	9	4406	184	31	31	4406
24	Jhabua	5	174	7	1	2	288
25	Katni	4	675	28	5	5	675

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 25 of 64

SN	District	Number of ULBs	ESTP Target for 2021- 22	Number of training batches to be organized, at a batch size of 24 assuming 20% dropout from maximum batch size of 30	Number of training centers to be run assuming 2 training batches per training center and 3 cycles of training= 6 batches till 31/03/2022 from one training center	Number of training centers to be run after manual correction (1 batch cycle in excess is given 1 extra training center)	Eventual training output at 20% dropout rate at batch level (Each training center training 144 candidates in 3 training cycles of 2 batches each)
26	Khandwa	5	610	25	4	5	720
27	Khargone	9	860	36	6	6	860
28	Mandla	5	358	15	2	3	432
29	Mandsaur	11	938	39	7	7	938
30	Morena	8	722	30	5	5	722
31	Narsinghpur	8	706	29	5	5	706
32	Neemuch	12	663	28	5	5	663
33	Niwari	5	230	10	2	2	230
34	Panna	7	386	16	3	3	386
35	Raisen	11	819	34	6	6	819
36	Rajgarh	14	976	41	7	7	976
37	Ratlam	9	1281	53	9	9	1281
38	Rewa	13	786	33	5	6	864
39	Sagar	15	1611	67	11	11	1611
40	Satna	12	1634	68	11	12	1728
41	Sehore	9	601	25	4	5	720
42	Seoni	5	398	17	3	3	398
43	Shahdol	7	481	20	3	4	576
44	Shajapur	6	365	15	3	3	365
45	Sheopur	3	203	8	1	2	288
46	Shivpuri	11	531	22	4	4	531
47	Sidhi	4	183	8	1	2	288
48	Sinrauli	1	492	20	3	4	576
49	Tikamgarh	8	478	20	3	4	576
50	Ujjain	8	2537	106	18	18	2537
51	Umaria	5	408	17	3	3	408
52	Vidisha	6	925	39	6	7	1008
	Total	406	52000	2167	361	372	53627

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

12. Expected Project Start and Completion Date

- 12.1 This project is an ongoing activity of the Mission from year to year.
- 12.2 However, post empanelment of the STPs, the expected start date is likely to be 16th of August 2021 and the expected completion date for the same project cycle for the FY 2021-2022 would be 31st March 2022, within which duration 52000 candidates must be trained.

13. Evaluation Criteria & Methodology

13.1 *Criteria*

Evaluation of the proposals meeting eligibility criteria as mentioned in section 2. will be done by a selection committee based on the following criteria-

- a) Since how long the organization has been registered
- b) How good the financial health of the organization is
- c) Since how long the organization has been in the skill training business
- d) What performance of the organization regarding candidate training and placement during

the past 5 years has been

- e) Does the organization have training facilities already existing in the state
- f) Does the organization have SSC certified domain trainers already on board
- g) What the placement tie-up the organization has for the proposed skill training
- h) How the organization fairs in its pre-selection presentation on proposal/ PowerPoint

Presentation on target achievement plan

13.2 *Methodology*

Scoring Methodology used for the evaluation of the proposals would be as follows-

SN	Evaluation Criteria	Obtainable Marks	Benchmarks	Documentary Proof
1.	Since how long the organization has been registered	15	a. Between 3-5 years- 10b. Above 5 years- 15	Required
2.	How good the financial health of the organization is/ what the annual turnover is	15	a. 1 crore to 3 crore- 5b. 3 crore to 6 crore- 10c. Above 6 crore- 15	Do
3.	Since how long the organization has been in the skill training business	15	a. Between 1-3 years- 10b. Above 3 years- 15	Do
4.	Training Performance of the organization during the past 3 years	10	a. Between 1000-1500- 5 b. Above 1500- 10	
5.	Placement performance of the organization during the past 3 years	15	a. Placed candidates between 500-1000- 10b. Above 1000- 15	Do
6.	Does the organization have SMART accredited training centers already existing in the state	5	a. No- 0 b. Yes- 5	Do
7.	Does the organization have SSC certified domain trainers already on board	5	a. No-0 b. Yes-5	Do
8.	Placement tie-up for how many candidates organization has for the proposed skill training	10	 a. Placement tie-up for candidates between 200 to 500- 5 b. Placement tie-up above 500- 10 	Do
	Presentation by the STP on Target Achievement Plan	10	10	

Format of PowerPoint Presentation on Target Achievement Plan (not more than 10 slides as mentioned below)

The applicant organization will be required to make a PowerPoint Presentation on what will be their strategy and how they would plan to achieve a training target of 2000 candidates from August 2021 to March 31st, 2022. 2000 is a hypothetical figure; however, calculations have to be made around this figure only. The planning will include the number of training centers required to setup, number of training batches to operate, number of trainers to deploy, batch capacity to maintain, number of batch cycles to carve out, and any other thing which the applicant organization may deem necessary to include for this purpose. This plan has to be presented in a tabular form taking training into considerations for two districts maximum.

Slide	Торіс	Details
Slide 1	Introductory Slide	Name and contact details of the organization
Slide 2	Brief Introduction of the Organization	A brief profile of the organization
Slide 3	Footprints in Skill Training	Experience in skill training and placement pan India
Slide 4	Skill Training Work in Madhya Pradesh	Experience in skill training and placement in Madhya Pradesh Infrastructure and training delivery strength
Slide 5-6	Training Courses and Districts Preferred	As mentioned in your proposal
Slide 7-9	Target Achievement Plan (an indicative planning sheet is given below this table)	Your strategy in terms of number of batches, number of training centers, number of training cycles, deployment of trainers, placement tie-ups, etc.
Slide 10	Thanks	Last Slide

						Target Ach	nieveme	nt Plan					
ESTP Target for 2021- 22	Training Cycle no. (for example 1,2,3)		g course wise for example fo DEO, etc.)		Training Delivery Mechanism								
2000		Course Name	Duration hours and months	Target	No. of training centers to be set up	No. of classroom s	No. of labs	No. of batches to be run	Batch size	No. of domain trainers	No. soft skill trainers	No. of candidates assessed/ trained	No. of candidates placed
	1 (Aug- Oct)	Course 1		x									
		Course 2		У									
		Course 3		Z									
	2 (Oct Dec)	Course 1		x									
	,	Course 2		У									
		Course 3		Z									
	3 (Dec- Feb)	Course 1		x									
		Course 2		У									
		Course 3		Z									
			TOTAL										

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

Any organization scoring minimum 45 marks out of 90 marks from serial number 1-8 parameters of methodology will be eligible to be called for presentation. After presentation, all the STPs will be assigned a rank as per the marks obtained. Decision of selecting the STPs as per the final ranking list and award of work through an MoU shall be taken by the authorities as per the work availability.

14. What SULM is Looking for in a Prospective STP

- 14.1 The project is looking for serious minded STPs as can come up with long-term commitment to the project. It is for this reason, we are empaneling STPs for 3 years in one go, which may be extendable to 5 years based on the performance of the STPs.
- 14.2 However, depending upon any exigencies, the next empanelment process can take place even before the 3 years' time from the current empanelment.
- 14.3 All STPs will need to have/ open their state coordination office in Bhopal, Madhya Pradesh before the execution of MoU, in case they are selected for empanelment. This is necessary to maintain frequent interaction between the STPs and SULM and ensure better monitoring and coordination of the project.
- 14.4 Subletting or training-in-franchise mode is never allowed and will be considered a breach of contract.
- 14.5 To apply in Consortium is also not allowed.
- 14.6 SULM would make efforts to build the capacities of the training staff of the STPs through NULM's CBT component. Therefore, STP too should ensure to hire training staff with long-term commitment to STP and the project.

15. Cost and Payment Norms

15.1 The base cost with effect from 01/01, 2021 for training will be as follows:

Category 1- Rs. 49.00/hour Category 2- Rs. 42.00/hour Category 3- Rs. 35.10/hour

Please refer to NULM/ CNN guidelines for the list of trades as per the above cost categories.

- 15.2 The hourly rates shall be inclusive of cost components such as:
 - 1) Mobilization of candidates
 - 2) Post-placement tracking/monitoring
 - 3) Curriculum
 - 4) Placement expenses

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 31 of 64

- 5) Trainers' training
- 6) Equipment
- 7) Amortization of Infrastructure costs/ Utilities
- 8) Teaching Aid
- 9) Raw material
- 10) Salary of trainers
- 15.3 In case of residential training, board and lodging costs can be reimbursed to the STPs as per actual subject to a maximum per trainee per day costs as per the table given below:

X category cities	Rs.375
Y category cities	Rs.315
Z category cities	Rs.250
Any area not notified as a municipal/town area	Rs.220

Please refer to NULM/ CNN guidelines for the list of cities categorized as above.

Note: Boarding and lodging costs will be provided in following instances:

- Residential trainings, and/or
- In respect of all skill development training programs where trainees from Special Areas (as defined in NULM guidelines) are trained outside these Special Areas, and/or
- Training programs anywhere in the country where women trainees have to travel more than 80 kms from their homes to reach the nearest training center and who are availing of boarding and lodging arrangements made for them.
- 15.4 **Third Party Certification & Assessment Costs-** To ensure independent and unbiased assessment and certification of trained candidates, costs for certification and assessment shall be payable to an NSQF approved independent third-party agency for conducting assessments and certifications. This amount shall be over and above the Base Cost, and shall range from Rs. 600/- to Rs. 1500/- per candidate decided by SULMs.
- 15.5 **Transport/Conveyance costs-** Transport/Conveyance cost for the candidates including, PwDs & Women, upon successful completion of non-residential skill training programs, and after certification, will be reimbursed the cost incurred in travelling to and from the training center at the following rates:

Training center within district of domicile	Rs. 1000/- per month
Training center outside the district of domicile	Rs. 1500/- per month

15.6 **Post placement support for wage employment:** In order to enable the newly skilled persons from special groups (except PwDs)to settle into their new jobs/vocations under wage employment, post placement support would be provided directly to the candidate at the rate of Rs 1500/- per month for the following durations:

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 32 of 64

PPS @ Rs.1500 per month per person	Men	Women	
Placement within district of domicile	1 month	2 months	
Placement outside the district of domicile	2 months	3 months	

In case of PwDs, post placement support will be as follows:

PPS @ Rs.3000 per month per person	Men/women		
Placement within district of domicile	2 months		
Placement outside the district of domicile	3 months		

All payments in this regard will be made only when the placement is made within three months of certification and when the placement of the candidate has been duly validated.

- 15.7 *Additional incentives to STPs:* In order to encourage the STPS who exceed the prescribed outcomes, the following additional incentives should be provided:
 - a) For every candidate, where outcome achievement is above 70% and up to 85%, the STP should be paid an amount of Rs.3000/- per candidate.
 - b) For every candidate where outcome achievement is above 85%, the Training provider should be paid an additional amount of Rs. 5000/- per candidate.
- 15.8 **Support for Uniforms:** For candidates undertaking training under EST&P, support for uniforms is permissible as under
 - a) Rs. 1000/- per candidate in case of a training course having duration of 6 months or less, and
 - b) Rs. 2000/- per candidate in case of a training course having duration of more than 6 months.
 - c) In case of support for Uniforms to PwDs, Rs. 3000/- per PwD candidate, which includes one pair of shoes or other assistive clothing, two pairs of uniforms and need based assistive aids shall be permissible irrespective of the duration of the course.
- 15.9 *Personal Assistive Aids:* Each PwD candidate shall be eligible for up to Rs. 5000/- for personal assistive aids. such as wheelchairs, calipers, hearing aids and software such as Jawa/other speech interpretation, other reading software etc.

15.10 Schedule of Release of Payment:

a) The release of payment to STPs will be batch-wise and as per the table given below.

Instalment and % of cost	Output parameter						
1st instalment: 30%	On commencement of training batch against validated candidates						
2nd Instalment: 50%	On successful certification of the trainees						
3rd Instalment: 20%	 On successful certification of the trainees Based on the skill training outcome as described in training outcome in section 15.6 and as per details given below- Training Provider shall be eligible for 100% payment if outcome achievement is 70% and above as per clause 2A Training Provider will be paid on pro-rata basis on achievement of 50-69% placement of those who have been certified with at least 50% minimum wages of the certified trainees within three months of completion of training in 						

The above payment schedule is subject to the following:

- It is applicable only for fresh training.
- The second tranche of 50% will be calculated on the basis of total cumulative 80% payment candidates actually certified.
- The dropouts will not be considered for 2nd and 3rd tranche. The 1st tranche payment of the dropouts will be adjusted in next tranche.
- 15.11 In case of geographies/sectors and trainee groups where the training cost is significantly higher than the norms specified in these guidelines, the Training providers are free to pool additional funding support from State Governments, Corporates, Employers, philanthropic Institutions etc. However, such dovetailing of funds shall need the prior approval of the client.

16. Proposal Submission Requirements

The proposal will require the following at the time of its submission in soft copy-

- 16.1 Original copy of the Proposal (in English language only) complete in all respects, including the required fee, to be submitted online only at <u>www.mptenders.gov.in</u>
- 16.2 Documentary proof for the Essential Eligibility Criteria as mentioned in Section 2. of the document
- 16.3 Documentary proof for the Evaluation Criteria as mentioned in Section 13. Of the document

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 34 of 64

- 16.4 A non-refundable RFP Application fee of Rs 10,000/- (Rs ten thousand only)
- 16.5 An EMD (Earnest Money Deposit) of Rs 100000/- (Rs one lakh only)
- 16.6 Declaration that Proposal will remain valid for 180 days after the submission date indicated
- 16.7 Declaration that a performance Bank Guarantee will be submitted by the RFP applicant at the time of signing of MoU amounting to Rs 100000/- (Rs one lakh only) or 3% of the project cost, whichever is higher, in case his/her organization is selected for empanelment.

17. Pre-Submission Queries and Clarification

- 17.1 Prospective applicants requiring any technical clarification related to the RFP documents may contact SULM for their queries & clarifications before submission of RFP. However, applicants may seek clarification of their queries in the pre submission meeting as well.
- 17.2 A Pre-submission online meeting for queries & clarifications shall be held on 30/06/2021. Prospective applicants may attend this meeting to seek clarifications if any. The queries may be emailed to the client in advance in the following format latest by 28/06/2021 by 06.00 pm.

SN	Name of Organization	Contact Mobile No.	email	Query	Section No.	Page No.

18. Terms of Reference (TOR)

The scope of work as mentioned in section 6. of this RFP would be governed by the following terms and conditions and/or by NULM/CNN/NCVET/NSDC/NSQF/SSC guidelines.

18.1 Training Methodology

- a. Training for fresh entrants will be minimum 200 hours (including practical and/or on the job training) except where prescribed by any Statute or as specifically approved by the Ministry. However, for any course beyond 200 hours of duration, exact number of training duration hours will be as per SSC guidelines.
- b. The maximum and minimum number of hours of training permissible per day is 8 hours and 4 hours respectively. In case of residential training, however, a minimum of 8 hours training per day is mandatory.

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 35 of 64

- c. In case of reskilling or skill up-gradation of persons already engaged in an occupation, trainings will be of a minimum duration of 16 hours including practical and/or on the-job training, depending on the number of NOSs being covered.
- d. Formal recognition through certification of persons, who have acquired Skill through informal, non-formal or experiential training in any vocational trade or craft, will be done, after imparting bridge courses, if required.
- e. Soft skills (which would include computer literacy, language, and workplace inter-personal skills relevant for the sector/trade) are integral part of the Qualification Packs under NSQF.
- f. Additionally, inputs should also be given on financial literacy (savings, credit, subsidy, remittance, insurance, and pension) and entitlements of poor under other components of NULM and other Central/State schemes for social benefits and poverty alleviation.
- g. All training centers to have training staff, and training and IT infrastructure as per SSC guidelines for a specific course or as per the norms of NSDC SMART Accredited & affiliated Training center.
- h. All training centers to take Aadhar based Bio-metric attendance of the trainees and the training staff twice on daily basis and to do its daily updation on the NULM MIS.
- i. The STP shall at all times maintain proper documentation at the training center of all processes associated with the training and placement program such as inception report, placements report, post placements report, staff & trainees' attendance report, visitors register, etc. and make the same available for inspection and verification by the client.
- j. The client's functionaries will be inspecting training centers during the batch period and the information will be collected in a prescribed proforma containing various parameters such as quality of training, infrastructure, faculty, attendance, environment etc. A log of such inspections shall be maintained for each training course by the STP and the client both.
- k. The training center shall be located within the municipal area of ULB or as decided by client.

18.2 Course Curriculum

- a. All Skill Development courses offered under the EST&P must conform to the National Skills Qualification Framework (NSQF)/SSC. All STPs under EST&P would need to comply with this requirement of the NSQF, failure to do which would lead to their de-listing by the empaneling/approving authority.
- b. All training providers would have to organize their courses/programs to ensure alignment with NSQF levels in accordance with the implementation schedule given in the NSQF notification.

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 36 of 64

18.3 Candidate Mobilization

- a. Eligible candidates for ESTP program must be from amongst the urban BPL families only.
- b. STPS will have to mobilize eligible candidates for the training from the notified municipal area of the ULB in which the training would be organized. STPs can seek help of SULM/ULBs in getting the list of eligible urban poor households from where to mobilize prospective candidates for the training.
- c. Candidate mobilization in terms of number of candidates to be mobilized should be done keeping in view the training target and incidence of candidate drop-out at various stages of skill-training.

18.4 Candidate Eligibility and Selection

The candidates selected for training under EST&P component of NULM should be from the urban poor households only. The following conditions need to be adhered to in selection of the candidate–

- a. S/he should not have undergone skill development training under the SJSRY /NULM in any other trade during the last 3 years. However, such candidates can be provided advanced training on the skills acquired in any previous training.
- b. The candidate should meet the minimum qualification as per requirement of the training curriculum approved by the State Executive Committee.
- c. Candidates for the training will be selected in the demographic and socio-economic ratio such as SC/ST/OBC/Women/Minority etc. as per NULM/Govt. of India guidelines. Prior permission of SULM must be taken in case candidates are not available as per the required demographic and socio-economic ratio for a particular training course/trade/batch.
- d. The percentage of SC and ST candidates being trained should not be less than the percentage of SC and ST population in the town. Out of the total beneficiaries for the State/UT under EST&P; minimum 30% should be women, minimum 15% should belong to the Minority community and minimum 3% of the candidates should be differently abled.
- e. However, based on the trade and area of implementation, if the above requirement of minimum percentage cannot be fulfilled through common training programs, specific training programs targeting the above vulnerable communities maybe undertaken by the STP in consultation with SULM.
- f. Registration of candidates must be done using NULM MIS

18.5 **Candidate Assessment & Certification**

- a. SSC will conduct assessment of all the trained candidates with a minimum attendance of 70% at the end of the training period. The STP shall comply with all the certification norms and should work in coordination with certifying agency during assessment.
- b. The STP should approach SSC and follow the procedure established by them to conduct candidate assessment and obtain NSQF compliant certificates for candidates successfully trained under NULM.
- c. Each candidate undertaking training under EST&P component of NULM should be awarded a certificate issued by NSQF approved independent third-party agency, which in this case is SSC.
- d. STPs will be responsible for re-training and re-assessing if any candidate fails in assessment and the cost of retraining/ re-assessing the unsuccessful candidates shall be borne by the STP.
- e. Video recording of candidate assessment process is to be done compulsorily.

18.6 Training Outcome

It is important that the skill training programs by STPs result into tangible outcomes as envisaged. Outcomes of skill training of fresh candidates must include the following:

- a. Employment (both wage employment and self-employment) on an annual basis of at least 70% of the successfully certified trainees within three months of completion of training, with at least 50% of the trainees passing out being placed in wage employment and 20% in self-employment.
- b. In case of wage employment, candidates shall be placed in jobs that provide wages at least equal to minimum wages prescribed and such candidates should continue to be in jobs for a minimum period of three months, with not more than a 10-day break, from the date of placement in the same or a higher level with the same or any other employer.
- c. For the purpose of wage employment, enrolment of candidates for apprenticeship and Work permit (work visa) for overseas employment would also be treated as proof of employment. In case the employer pays minimum wages in terms of Cost to Company (CTC), at least 80% of CTC should comprise cash in hand, of the candidate.
- d. In case of self-employment, candidates should have been employed gainfully in livelihood enhancement occupations which are evidenced in terms of trade license or setting up of an enterprise or becoming a member of a producer group or proof of additional earnings (bank statement) or securing a relevant enterprise development loan or any other suitable and

verifiable document, showing an income of Rs 15,000/- over the period of six months or any verifiable proof of self-employment, prescribed by SULM.

e. Formal recognition and certification of persons who have acquired skills, through informal, non-formal or experiential training in any vocational trade or craft (after imparting bridge courses if necessary) should provide an appropriate increase in wages in the skill category of the candidate for immediate and subsequent production cycle in case of wage employment or meet the conditions under (d.) above in case of self-employment to be treated as the outcome of this effort.

18.7 **Post Training Support & Handholding**

- a. *Micro-enterprise:* For candidates interested in setting up micro-enterprises, the STPs shall be responsible to assist in setting-up the micro enterprise within 3 months of successful completion of the training. The STPs shall provide support for proposal writing, ensure credit from banks, provide support for availing subsidy to candidates regarding any of the micro-enterprise development schemes such as SEP component under NULM, Prime Minister's Employment Generation Programme (PMEGP) under Ministry of Micro, Small and Medium Enterprises (MoMSME), Cluster Development Schemes under MoMSME or any other such scheme.
- b. *Financial Inclusion:* The STP shall also facilitate the opening of Basic Saving Bank Deposit account for all the candidates who do not have a bank account.

18.8 **Post Training Tracking**

- a. The details of all the candidates of a batch have to be fed into the MIS to qualify as successful tracking of candidates.
- b. All trainees (applicable for candidates placed both in wage employment and selfemployment) are to be tracked (once every month) for a period of 12 months in case of fresh entrants from the date of completion/certification of training with respect to their career progression, retention, and other parameters. Persons who have been certified for their acquired skills through informal, non-formal or experiential learning, will also be tracked.
- c. The parameters to be tracked during this period are:
 - i. Placement should be within 3 months of completion of training.
 - ii. Once placed, remuneration/ incremental remuneration per month.
 - iii. Whether continues to work in the same or higher job role till end of the tracking period (whether with same or different employer).
 - iv. If there are periods of unemployment between different jobs, duration of such gaps and reason for leaving earlier job without having a job in hand.

18.9 MIS and Reporting

- a. The STP shall have the responsibility of regular reporting on progress of training, placement, and micro-enterprise establishment to the ULB and SULM on a regular basis on the DAY-NULM MIS as per NULM norms/advised from time to time.
- b. In the spirit of proactive disclosure of information and ensuring transparency under DAY-NULM, key progress reports under EST&P will also be made available on the public domain in a timely manner.

18.10 **Role and Responsibilities of STPs**

- a. Undertaking market scanning to assess employment potential and tying-up for Placements in reputed Industries prior to starting the batches to be trained. It should only start the course, when forward linkages for placement up to 70 % of batch strength are ensured.
- b. Setting up NSDC SMART Accredited training centers against the sanctioned courses in the proposed ULBs, and maintaining their infrastructure.
- c. Imparting domain and soft skill training in the identified employment sector as per the agreement.
- d. Ensuring the quality in the training as per the NSQF level standards and specifications with minimum quantifiable guaranteed skills as per the course delivered.
- e. Undertaking regular candidate assessment during training and updating the same in NULM MIS portal.
- f. Coordinating with potential employers and industrial networks for candidate placement.
- g. Providing placements to all the trained candidates.
- h. Facilitating opening of saving bank account and Aadhaar card of the candidates not already having them.
- i. Maintaining candidate placement records such as appointment letter, salary-slip, bank statement detail, etc. and submit to ULB/SULM.
- j. Post placement counselling and retention for at least 12 months.
- k. Organizing extracurricular activities for wholesome personality development of trainees after the daily training hours.
- I. Updating all training data in the NULM MIS portal on a regular basis.

m. To carry out any other task as assigned by SULM/ULB from time to time.

18.11 Role and Responsibilities of the Client/ SULM/ ULBs

- a. To identify and counsel suitable unemployed urban youths based on their qualification, aspirations, mobility, skill gap etc. and provide the list of suitable candidates to STPs. Candidate Mobilization is STP work.
- b. To carry out skill gap analysis to identify courses with employment potential.
- c. To release payments within 30 days of training completion and achievement of all deliverables and milestones.
- d. To appoint a nodal officer to supervise the training and other project activities on day to day basis.
- e. To monitor and assess quality of training and ensure that the trainings are held as per agreement & guideline of DAY-NULM with the second party.

18.12 Cost and Payment Norms

As given in section 14. Of this RFP

18.13 Penalty/termination Clause

General:

- a) In case of non-performance, non-compliance, deficiency in quality of services, subletting/ training-in-franchise mode, or any deliberate breach of contract by the STP at any point of association, the client will have the right to cancel the empanelment, or the contract, or both forthwith and if necessary, the client may also take punitive action against the STP as per NULM guidelines/law of contract.
- b) In normal condition during the implementation period, other than breach of contract and where no liabilities remain due, both parties can terminate the contract in case they do not wish to continue association by giving three months' prior notice in writing. In this case the contract may also be ended earlier than 3 months if both the parties agree to do so.

Earnest Money Deposit:

a) If the RFP applicant has participated in the selection process and deposited the EMD amount, EMD will be refundable only after signing of MOU. Incase Bidder has been selected for empanelment but refuses to Sign the MOU, in that case the EMD will be forfeited in full.

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 41 of 64 b) EMD of unsuccessful Bidders will be refunded within 30 days of the publication of the final list of Empaneled STPs declared by the UADD.

Performance Guarantee:

a) Empaneled STP will submit the specified amount of Performance Guarantee along with the MOU Agreement. Post MOU If the empaneled STP has been allotted the target by the Client, but the STP fails to start the training batches within the stipulated time, then the client can forfeit the Performance Guarantee of the Empaneled STP.

Anti-corruption Measure

- a) Any effort by RFP Applicant(s) to influence the Client in the evaluation and ranking of technical Proposals, and recommendation for award of Contract, shall result in the rejection of the Proposal
- b) A recommendation for award of Contract shall be rejected if it is determined that the recommended applicant has directly, or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question. In such cases UADD shall blacklist the applicant either indefinitely or for a stated period, disqualifying it from participating in any future RFP of the department.

19. Contact Information

For questions or concerns connected to this RFP, we can be reached at:

SOPC NAME	Sri Sarvendra Pandey, Assistant Director, UADD, SULM,
	Bhopal, Madhya Pradesh
Mobile no	7898096580
Landline no.	0755-2558282
email	rfp.estp.sulm@gmail.com

20. Proposal Submission Format

20.1 COVERING LETTER [Location, Date] To: [Name and address of Client]

Dear Sir or Madam

I, the undersigned, offer to provide the Skill Training Services for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date] and our Proposal. I am hereby submitting this proposal sealed under a separate envelope. I hereby declare that I have read the Instructions to the STPs as given in the RFP. I hereby declare that all the information and statements made in this proposal are true to the best of my knowledge and belief, and accept that any misleading information contained in it may lead to our disqualification.

I undertake, if our Proposal is accepted, to initiate the Skill Training Services related to this assignment not later than the date indicated in the Data Sheet. I, however, understand that you are not bound to accept any proposal you receive.

I hereby declare and solemnly affirm that we as an organization or in any respect have not been debarred or blacklisted by any central or state government agency.

I hereby also declare that at no point of our association with the project, subletting or training work in-franchise mode will be attempted at by us and in case we are found guilty, necessary action may be taken against us by you at the earliest.

SN	Name of the	Training	Training	Training	Training	Training
	Districts	Course-1	Course-2	Course-3	Course-4	Course-5
1.						
2.						
3.						
4.						
5.						

I am submitting the RFP for the following Districts/ULBS/Training Sectors/Training courses-

Yours faithfully, Authorized Signature [In full and initials]: Name and Title of Signatory: Name of Organization/Agency: Address:

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 43 of 64

20.2 PROPOSAL

A. Basic Details of the Applying Organization						
SN	Particular	Details				
1.	Organization Name					
2.	Address of registered office with pin code					
3.	Address of Head/ corporate Office with pin code if other than					
	registered office					
4.	Phone/ mobile no.					
5.	Organization's email ID					
6.	Organization's website					
7.	Name of authorized representative					
8.	Designation					
9.	Mobile No					
10.	Email Id					

	B. Legal status					
SN	Name of Document	Details				
1.	Organization Type					
	(Government/ Quasi-government/ Government training institute/					
	or private organization)					
2.	Nature of legal entity (Private/ Public Limited Company / Society /					
	Trust)					
3.	Registration/Incorporation Number					
4.	Act under which organization is registered					
5.	Date of registration/ incorporation					
6.	Place of registration/ incorporation					
7.	Permanent Account Number (PAN)					
8.	Goods and Services Tax (GST) registration details					
9.	DARPAN ID					
10.	NSDC Affiliation certificate and MOU details					

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 44 of 64

C. Financial Status					
SN	Financial Year	Turnover (In lakhs)			
		Total			
1.	2017-18				
2.	2018-19				
3.	2019-20				
4.	2020-21				
	Total				
	Average				
	<i>Note:</i> to be submi	tted with a certificate of a CA. Please refer to Annexure-I			
To l	be furnished for any three	years- (2017-18, 2018-19, 2019-20) or (2018-19, 2019-20, 2020-201)			

D. Technical Capability								
(A) No. of	Candidates tr	ained during	last five	FY years (2016-17,	2017-18, 201	8-19, 2019-20	, and 2020-	
				21)				
Year	Name of	Name of	Start	Completion	Approx.	Name of	No. of	
	Project	Client	Date	Date/Ongoing	Project	Sector	trainees	
					value		trained	
2016-17								
2017-18								
2018-19								
2019-20								
2020-21								

Note: To be submitted along with Project Completion Certificates issues by the sponsoring organizations, and copy of Work Order/Contract/Agreement/any other relevant document. Please refer to **Annexure-II**

(B) No. of Candidates placed during last three FY years (2016-17, 2017-18, 2018-19, 2019-20, and 2020-21)

				21)			
Year	Name of Project	Name of Client	Start Date	Completion Date/ Ongoing	Approx. Project value	Name of Sector	No. of trainees placed
2016-17							
2017-18							
2018-19							
2019-20							
2020-21							

Note: To be submitted along with candidates' placement certificates issued by the sponsoring organizations, and copy of Work Order/Contract/Agreement/any other relevant document. Please refer to **Annexure-III**

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

	E. Operational Capability					
SN	Particular	Details				
1.	Number of years the organization has been in the skilling business					
2.	Does the organization have SMART accredited training <i>centers</i> already existing in the state?	If Yes, please attach proof of details				
3.	Does the organization have SSC certified domain trainers already on board?	If yes, please attach proof of details				
4.	Placement tie-up for how many candidates organization has for the proposed skill training	Please attach proof of details				

Note:

1. Please refer to **Annexure IV, V, and VI** for furnishing details of SMART accredited centers, SSC Certified Trainers, and Placement Commitment/tie-up:

2. Please attach Project Completion Certificates from sponsoring organizations with copy of Work Order/ Contract/ Agreement/any other relevant document.

3. Details of Industries/organizations tie-ups for placement should not be older than FY 2017-18

F. Preference of Districts and Courses

This is to affirm that (Name of the organization) will prefer to work in the following districts and courses; however, we also understand that in case the same is not possible to allocate for any reason whatsoever, the client will be free to allocate other districts and courses of skill training as per his discretion/requirement-

SN	Name of the Districts	Training Course-1	Training Course-2	Training Course-3	Training Course-4	Training Course-5
1.						
2.						
3.						
4.						
5.						

G. Checklist of Documents/ Attachments							
SN	Particulars/Details of documents	From Page no.	To Page No.				
1.	Covering Letter						
2.	Certificate of Registration of the Organization						
3.	Articles of Incorporation/ Memorandum of Association/						
	Trust Deed						
4.	Photocopy of Permanent Account Number (PAN)						
5.	Photocopy of Goods and Services Tax (GST) Registration						
6.	Photocopy of DARPAN Rregistration in case of						
	Society/Trust						
7.	Photocopy of NSDC Affiliation Certificate						
8.	Self-affidavit for non-blacklisting on non-judicial stamp						
	paper of Rs.100/-						
9.	Audited account statement/P&L/Income						
	statement/balance sheet signed by an independent						
	financial auditor for FY 2017-18, 2018-19 and 2019-20						
10.	ITR of FY 2017-18, 2018-19 and 2019-20						
11.	Project Completion Certificates issued by the sponsoring						
	Organizations and Work Order/ Contract/ Agreement/						
	any other relevant document (Technical Capability-						
	number of candidates trained)						
12.	Candidates' placement certificates issued by the						
	sponsoring organizations, and copy of Work Order/						
	Contract/ Agreement/ any other relevant document						
	(Technical Capability- number of candidates placed)						
13.	Letters of placement tie-up with employing industries						
14.	Annexure I to VI						

Annexure I

Turnover Certificate (On the letter head of Chartered Accountant)

We/I have verified the Audited Financial Statements and other relevant records of M/s.....and certify the following:

SN	Financial Year	Turnover (In lakhs)				
		Total				
1.	2017-18					
2.	2018-19					
3.	2019-20					
4.	2020-201					
	Total					
	Average					
	Note: to be submitted with a certificate of a CA. Please refer to Annexure-I					
То	be furnished for any three	years- (2017-18, 2018-19, 2019-20) or (2018-19, 2019-20, 2020-201)				

The M/s.....in Lakhs as on 31st March, 2020

(Signature and Seal) Certified by CA Membership No.-UDIN No.-

Annexure II

(On the letter head of the Organization)

This is to certify that (Name of the organization) have trained candidates during the financial year 2016-17, 2017-18, 2018-19, 2019-20, and 2020-21 through skill training. The details of the same are as mentioned below:

Year	Name of Project	Name of Client	Start Date	Completion Date/Ongoing	Approx. Project value	Name of Sector	No. of trainees trained
2016-17							
2017-18							
2018-19							
2019-20							
2020-21							
						TOTAL	

(Authorized signatory)

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 48 of 64

Annexure III

(On the letter head of the Organization)

This is to certify that (Name of the organization) have placed candidates during the financial year 2016-17, 2017-18, 2018-19, 2019-20, and 2020-21 through skill training. The details of the same are as mentioned below:

Year	Name of Project	Name of Client	Start Date	Completion Date/ Ongoing	Approx. Project value	Name of Sector	No. of trainees placed
2016-17							
2017-18							
2018-19							
2019-20							
2020-21							
						TOTAL	

(Authorized signatory)

Annexure IV

(On the letter head of the Organization)

This is to certify that (Name of the organization) has the following SMART accredited centers run by it:

SN	Name of the Training Centre	Complete Address of the center with pin code	District	ULB name	Training Centre has been operational since (pl mention date in dd/mm/yy format)	Sectors in which training is imparted

(Authorized signatory)

Annexure V

(On the letter head of the Organization)

This is to certify that (Name of the organization) has the availability of SSC Certified Trainers to impart skill training in our centers in Madhya Pradesh. The details of the certified trainers are as follows:

SN	Name of the Trainer	Educational Qualification	Sector	Job Role/ Qualification name	SSC Certificate No.	Certificate valid up to
1.						
2.						
3.						

(Authorized signatory)

Annexure VI

(On the letter head of the Organization)

This is to certify that (Name of the organization) has placement tie-up with the following employing industries in Madhya Pradesh/ India:

SN	Name of the Company/ industry	Location of employment	Job role	Sector	Name of company representative	Designation	Mobile No	Placement Commitment
1.								
2.								
3.								

(Authorized signatory)

Annexure VII

SN District Name of the ULB Total Urban Total Urban BPL ESTP									
SN	District	Name of the ULB	Population	Population (01/01/2018)	ESTP Target for 2021-22				
1	1	2	3	4	5				
	Agar Malwa	Agar	37917	25925	135				
	Agar Malwa	Nalkheda	16690	12240	64				
	Agar Malwa	Badod	13834	11320	59				
	Agar Malwa	Kanad	10458	8125	42				
	Agar Malwa	Susner	16432	15245	79				
	Agar Malwa	Soyatkala	14781	14695	76				
	Agar Malwa	Badagoan	7217	5180	27				
1	Agar Malwa	Total	117329	92730	483				
	Alirajpur	Alirajpur	28514	12775	67				
	Alirajpur	Jobat	11976	4915	26				
	Alirajpur	Chandra Shekhar Azad Nagar	10968	6260	33				
2	Alirajpur	Total	51458	23950	125				
	Anuppur	Anuppur	19899	7765	40				
	Anuppur	Kotma	29704	14530	76				
	Anuppur	Pasan	28447	11710	61				
	Anuppur	Jaithari	8396	4275	22				
	Anuppur	Bijuri	32682	12905	67				
	Anuppur	Amarkantak	8416	3540	18				
	Anuppur	DumarKachhar	9080	2065	11				
	Anuppur	Rajnagar Banganwa	20873	7000	36				
	Anuppur	Dola	9273	4280	22				
3	Anuppur	Total	166770	68070	354				
	Ashok Nagar	Ashoknagar	87294	54110	282				
	Ashok Nagar	Chanderi	33081	20790	108				
	Ashok Nagar	Mungawali	28537	10900	57				
	Ashok Nagar	Ishagarh	12583	7765	40				
	Ashok Nagar	Shadaura	10621	4905	26				
	Ashok Nagar	Piprai	21219	0	0				
4	Ashok Nagar	Total	193335	98470	513				
	Balaghat	Balaghat	84261	32365	168				

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

			य प्रशासन एवं वका	•	
		ULB wise ES	TP Target for 2021-	-22	
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Balaghat	Waraseoni	27494	18525	96
	Balaghat	Malajkhand	36120	48700	254
	Balaghat	Baihar	16651	10630	55
	Balaghat	Katangi-balaghat	16146	12120	63
	Balaghat	Lanji	13558	6960	36
5	Balaghat	Total	194230	129300	673
	Barwani	Barwani	55504	39600	206
	Barwani	Sendhwa	56466	74275	387
	Barwani	Anjad	26289	24825	129
	Barwani	Rajpur	20947	23775	124
	Barwani	Khetia	15744	12395	65
	Barwani	Pansemal	12166	15385	80
	Barwani	Palsud	10113	8500	44
	Barwani	Thikari	15441	12705	66
	Barwani	Niwali Bujurg	20201	11080	58
6	Barwani	Total	232871	222540	1158
	Betul	Betul	103330	86730	451
	Betul	Amla	30215	17130	89
	Betul	Sarni	86141	44250	230
	Betul	Multai	29976	17155	89
	Betul	Betul Bazar	10630	7650	40
	Betul	Bhainsdehi	11961	8845	46
	Betul	Aadhner	11915	7810	41
	Betul	Chicholi	9282	7120	37
	Betul	Ghodadungari	9745	8720	45
	Betul	Shapur-Betul	9554	8915	46
7	Betul	Total	312749	214325	1116
	Bhind	Bhind	197585	50515	263
	Bhind	Gohad	58939	61740	321
	Bhind	Mehgaon	21335	9120	47
	Bhind	Lahar	35688	10255	53
	Bhind	Gormi	20861	10310	54
	Bhind	Akoda	12534	1775	9
	Bhind	Mihona	16935	1655	9

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

	संचालनालय नगरीय प्रशासन एवं वकास,म.प्र. ULB wise ESTP Target for 2021-22							
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22			
	Bhind	Alampur	10686	3570	19			
	Bhind	Daboh	18097	5840	30			
	Bhind	Mau	20147	7040	37			
	Bhind	Fufkala	12682	3355	17			
	Bhind	Raun	23855	0	0			
	Bhind	Malanpur	13072	0	0			
8	Bhind	Total	462416	165175	860			
	Bhopal	Bhopal	1923879	1308975	6814			
	Bhopal	Bairasia	30951	19700	103			
9	Bhopal	Total	1954830	1328675	6917			
	Burhanpur	Burhanpur	210886	190845	993			
	Burhanpur	Nepanagar	29675	21500	112			
	Burhanpur	Shahpur- Burhanpur	19719	12995	68			
10	Burhanpur	Total	260280	225340	1173			
	Chhatarpur	Chhatarpur	147688	42280	220			
	Chhatarpur	Nawgaon	40444	5415	28			
	Chhatarpur	Dhuwara	13325	9280	48			
	Chhatarpur	Satai	10592	4795	25			
	Chhatarpur	Barigarh	8921	7065	37			
	Chhatarpur	Maharajpur	23345	14035	73			
	Chhatarpur	Bijawar	20554	8870	46			
	Chhatarpur	Gadimalhara	13634	7935	41			
	Chhatarpur	Baksawaha	10236	6495	34			
	Chhatarpur	Chandla	12852	4930	26			
	Chhatarpur	Badamalhara	18272	8800	46			
	Chhatarpur	Harpalpur	18549	4820	25			
	Chhatarpur	Lavkush nagar	22075	11010	57			
	Chhatarpur	Khajraho	24504	3690	19			
	Chhatarpur	Rajnagar	14251	12020	63			
11	Chhatarpur	Total	399242	151440	788			
	Chhindwada	Chhindwada	215843	121010	630			
	Chhindwada	Pandura	45479	34370	179			
	Chhindwada	Junardev	22582	12290	64			

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 53 of 64

				संचालनालय नगरीय प्रशासन एवं वकास,म.प्र. ULB wise ESTP Target for 2021-22							
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22						
	Chhindwada	Parasiya	39374	31480	164						
	Chhindwada	Damua	24663	4960	26						
	Chhindwada	Chourai	12956	7390	38						
	Chhindwada	Amarwada	14145	10320	54						
	Chhindwada	Sausar	27459	13055	68						
	Chhindwada	Harrai	10991	7480	39						
	Chhindwada	Newton Chikhali	9840	6450	34						
	Chhindwada	Lodhikheda	9950	9315	48						
	Chhindwada	Mohgaon	9909	9455	49						
	Chhindwada	Chandameta	16497	15770	82						
	Chhindwada	Badkudi	9895	5835	30						
	Chhindwada	Pipla Narayanwar	8595	6640	35						
	Chhindwada	Bichhua	6403	2505	13						
	Chhindwada	Chand	10230	4060	21						
12	Chhindwada	Total	494811	302385	1574						
	Damoh	Damoh	125101	92910	484						
	Damoh	Hatta	32465	22785	119						
	Damoh	Tendukheda	14399	12885	67						
	Damoh	Pathria	21026	18685	97						
	Damoh	Hindoriya	16001	15835	82						
	Damoh	Patera	9927	4805	25						
13	Damoh	Total	218919	167905	874						
	Datia	Datia	100284	50175	261						
	Datia	Bhander	25204	7635	40						
	Datia	Indragarh	23045	5830	30						
	Datia	Sewda	23146	9930	52						
	Datia	Badoni	10609	4735	25						
14	Datia	Total	182288	78305	408						
	Dewas	Dewas	289550	198425	1033						
	Dewas	Kannod	17744	7740	40						
	Dewas	Sonkachh	16545	5965	31						
	Dewas	Khategaon	25413	12515	65						
	Dewas	Harpipliya	17419	11000	57						
	Dewas	Bagli	10310	4290	22						

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 54 of 64

			य प्रशासन एवं वक P Target for 2021-		
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Dewas	Bhorasa	12166	7390	38
	Dewas	Karnawad	11266	4205	22
	Dewas	Kantaphod	10405	6015	31
	Dewas	Loharda	9202	3180	17
	Dewas	Satwas	14108	7405	39
	Dewas	Tonkkhurd	7979	3320	17
	Dewas	Pipalarawan	9652	8250	43
	Dewas	Nemawar	5978	1625	8
15	Dewas	Total	457737	281325	1464
	Dhar	Dhar	93917	31815	166
	Dhar	Manawar	30393	15545	81
	Dhar	Pithampur	126200	33760	176
	Dhar	Rajgargh-dhar	20668	11935	62
	Dhar	Kukshi	28331	8315	43
	Dhar	Badnawar	20917	11925	62
	Dhar	Dharmpuri	16363	12400	65
	Dhar	Dhamnod	32093	14595	76
	Dhar	Sardarpur	7293	4225	22
	Dhar	Mandaw	10657	6935	36
	Dhar	Dahi	8509	2720	14
16	Dhar	Total	417858	154170	803
	Dindori	Dindori	21323	13335	69
	Dindori	Shahpura-Dindori	10995	9030	48
17	Dindori	Total	32318	22365	117
	Guna	Guna	180935	75225	392
	Guna	Radhogarh	62163	33385	174
	Guna	Chachoda-binaganj	21876	14530	76
	Guna	Aaron	28010	21550	112
	Guna	Khumbhraj	19693	10530	55
	Guna	Madhusudangarh	20991	10950	57
18	Guna	Total	333668	166170	865
	Gwalior	Gwalior	1159032	146775	764
	Gwalior	Dabra	129560	35445	185
	Gwalior	Pichhor-gwalior	12425	5455	28

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 55 of 64

			य प्रशासन एवं वक ГР Target for 2021-	•	
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Gwalior	Bilauwa	12425	6335	33
	Gwalior	Aantariu	9949	4560	24
	Gwalior	Bhitawar	19096	9415	49
	Gwalior	Mohna	18646	8420	44
19	Gwalior	Total	1361133	216405	1127
	Harda	Harda	84269	36965	192
	Harda	Timarni	22359	8075	42
	Harda	Khirkiya	22737	6470	34
	Harda	Sirali	12584	0	0
20	Harda	Total	141949	51510	268
	Hosangabad	Hosangabad	117988	60635	316
	Hosangabad	Itarsi	99351	57955	302
	Hosangabad	Seoni-malwa	30076	15510	81
	Hosangabad	Piparia	48836	24000	125
	Hosangabad	Babai	16741	11660	61
	Hosangabad	Sohagpur	25044	11810	61
	Hosangabad	Bankhedi	22056	14360	75
21	Hosangabad	Total	360092	195930	1020
	Indore	Indore	2195274	686760	3575
	Indore	Depalpur	17474	11490	60
	Indore	Sanwer	19150	6880	36
	Indore	Gautampur	14584	12415	65
	Indore	Betma	15999	6250	33
	Indore	Rau	36055	5535	29
	Indore	Hatod	10425	5900	31
	Indore	Manpur-Indore	7620	3485	18
	Indore	Mhow-goan	30039	7160	37
22	Indore	Total	2346620	745875	3883
	Jabalpur	Jabalpur	1206606	740890	3857
	Jabalpur	Pangar	27932	18515	96
	Jabalpur	Sihora	44048	32500	169
	Jabalpur	Bhedaghat	4571	3070	16
	Jabalpur	Shahpura-Jabalpur	13607	8445	44
	Jabalpur	Patan	14624	10955	57

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 56 of 64

			ाय प्रशासन एवं वक ГР Target for 2021		
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Jabalpur	Majholi	13220	11660	61
	Jabalpur	Katangi-Jabalpur	19040	15380	80
	Jabalpur	Barela	12620	4915	26
23	Jabalpur	Total	1356268	846330	4406
	Jhabua	Jhabua	35783	11065	58
	Jhabua	Thandla	15743	6625	34
	Jhabua	Petlawad	15177	6495	34
	Jhabua	Ranapur	12371	4770	25
	Jhabua	Meghnagar	12929	4515	24
24	Jhabua	Total	92003	33470	174
	Katni	Katni	221883	98590	513
	Katni	Barahi	13946	8670	45
	Katni	Kaimor	19343	17160	89
	Katni	Vijayraghawgarh	8371	5340	28
25	Katni	Total	263543	129760	675
	Khandwa	Khandwa	200738	85310	444
	Khandwa	Mundi	12889	9255	48
	Khandwa	Pandhana	13694	7225	38
	Khandwa	Omkareshwar	10063	4170	22
	Khandwa	Chhanera (new harsud)	0	11155	58
26	Khandwa	Total	237384	117115	610
	Khargone	Khargone	133368	65630	342
	Khargone	Sanawad	38878	24425	127
	Khargone	Badwaha	26459	12150	63
	Khargone	Mandleshwar	12343	16500	86
	Khargone	Kasrawad	22750	16010	83
	Khargone	Bhikangaon	16215	9940	52
	Khargone	Maheshwar	24411	8070	42
	Khargone	Karhi Padliya	10035	7150	37
	Khargone	Bishtan	20049	5280	27
27	Khargone	Total	304508	165155	860
	Mandla	Mandla	55133	27705	144
	Mandla	Nainpur	24914	15070	78

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 57 of 64

			।य प्रशासन एवं वक ГР Target for 2021		
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Mandla	Bamhanibanjar	10226	10010	52
	Mandla	Niwas	8248	7900	41
	Mandla	Bhua Bichhia	10427	8160	42
28	Mandla	Total	108948	68845	358
	Mandsaur	Mandsaur	141667	113315	590
	Mandsaur	Shamgarh	24637	7270	38
	Mandsaur	Sitamau	14056	8270	43
	Mandsaur	Pipliyamandi	15070	5955	31
	Mandsaur	Narayangarh	10191	6200	32
	Mandsaur	Malhargarh	8332	3530	18
	Mandsaur	Bhanpura	21013	10000	52
	Mandsaur	Nagari	7034	4635	24
	Mandsaur	Garodh	15122	9600	50
	Mandsaur	Suwasara	13304	6010	31
	Mandsaur	Bhaisoda	15365	5475	29
29	Mandsaur	Total	285791	180260	938
	Morena	Morena	288330	67600	352
	Morena	Ambaha	47177	10505	55
	Morena	Porsa	39669	10595	55
	Morena	Sabalgarh	40133	14375	75
	Morena	Jaura	42153	14765	77
	Morena	Kailaras	25929	3125	16
	Morena	Jhundpura	9805	3450	18
	Morena	Bamnor	32838	14185	74
30	Morena	Total	526034	138600	722
	Narsinghpur	Narsinghpur	58665	31585	164
	Narsinghpur	Gadarwada	50509	42110	219
	Narsinghpur	Gotegaon	27068	17625	92
	Narsinghpur	Kareli	29929	12715	66
		Tendukheda-			38
	Narsinghpur	narsinghpur	13080	7285	
	Narsinghpur	Chichali	14074	7830	41
	Narsinghpur	Saikheda	11327	7580	39
	Narsinghpur	Salichauka	13224	8965	47

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 58 of 64

	संचालनालय नगरीय प्रशासन एवं वकास,म.प्र. ULB wise ESTP Target for 2021-22						
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22		
31	Narsinghpur	Total	217876	135695	706		
	Neemuch	Neemuch	128575	60110	313		
	Neemuch	Manasa	26551	16600	86		
	Neemuch	Rampura	18364	13330	69		
	Neemuch	Jawad	17129	6085	32		
	Neemuch	Jeeran	11518	5395	28		
	Neemuch	Ratangarh	7994	4565	24		
	Neemuch	Singoli	9526	3200	17		
	Neemuch	Dekan	7951	4120	21		
	Neemuch	Kukdeshwar	11956	4685	24		
	Neemuch	Adhna	6546	3430	18		
	Neemuch	Nayagaon	6699	1935	10		
	Neemuch	Sarwania Maharaj	6737	3870	20		
32	Neemuch	Total	259546	127325	663		
	Niwari	Niwari	23724	11270	59		
	Niwari	Prathwipur	26883	16400	85		
	Niwari	Jairaunkhalsa	9426	6300	33		
	Niwari	Tarichankala	7673	5155	27		
	Niwari	Orchha	11511	4990	26		
33	Niwari	Total	79217	44115	230		
	Panna	Panna	50812	28870	150		
	Panna	Amanganj	13886	8055	42		
	Panna	Devendra Nagar	12785	6280	33		
	Panna	Ajaygarh	16656	9245	48		
	Panna	Kakarhati	8452	4670	24		
	Panna	Pawai	14465	9815	51		
	Panna	Ginnaur	12243	7215	38		
34	Panna	Total	129299	74150	386		
	Raisen	Raisen	44162	12570	65		
	Raisen	Begamganj	34031	29845	155		
	Raisen	Mandideep	85840	35205	183		
	Raisen	Obedullaganj	22845	7755	40		
	Raisen	Sultanpur	10268	7190	37		
	Raisen	Bareli	31579	17850	93		

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 59 of 64

	संचालनालय नगरीय प्रशासन एवं वकास,म.प्र. ULB wise ESTP Target for 2021-22						
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22		
	Raisen	Baadi	19603	10670	56		
	Raisen	Sanchi	8401	4520	24		
	Raisen	Udyapura	18236	8755	46		
	Raisen	Silwani	18623	16160	84		
	Raisen	Gairatganj	18184	6845	36		
35	Raisen	Total	311772	157365	819		
	Rajgarh	Rajgarh	29726	15110	79		
	Rajgarh	Sarangpur	42955	34820	181		
	Rajgarh	Biawara	49093	26545	138		
	Rajgarh	Narsinghgarh	32329	17750	92		
	Rajgarh	Jeerapur	21724	14695	76		
	Rajgarh	Khilchipur	18928	12680	66		
	Rajgarh	Talen	10582	5055	26		
	Rajgarh	Boda	9886	5695	30		
	Rajgarh	Khujner	10785	8510	44		
	Rajgarh	Pachor	27396	18725	97		
	Rajgarh	Suthaliya	10596	6565	34		
	Rajgarh	Machalpur	9476	7235	38		
	Rajgarh	Chhapiheda	8501	6390	33		
	Rajgarh	Kurawar	18032	7690	40		
36	Rajgarh	Total	300009	187465	976		
	Ratlam	Ratlam	264914	150415	783		
	Ratlam	Jawra	74907	41610	217		
	Ratlam	Taal	14913	13010	68		
	Ratlam	Sailana	11989	6160	32		
	Ratlam	Aalot	24115	14180	74		
	Ratlam	Namali	9774	6445	34		
	Ratlam	Badawada	8700	5480	29		
	Ratlam	Piplauda	8294	6220	32		
	Ratlam	Dhamnod-Ratlam	8341	2590	13		
37	Ratlam	Total	425947	246110	1281		
	Rewa	Rewa	235654	75150	391		
	Rewa	Baikundpur	10282	3570	19		
	Rewa	Mauganj	26420	9520	50		

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 60 of 64

	संचालनालय नगरीय प्रशासन एवं वकास,म.प्र. ULB wise ESTP Target for 2021-22						
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22		
	Rewa	Tyothar	17039	7445	39		
	Rewa	Chakghat	10678	4675	24		
	Rewa	Hanumana	16771	6735	35		
	Rewa	Govindgarh	10547	7535	39		
	Rewa	Naigari	10404	5265	27		
	Rewa	Sirmaur	11878	7125	37		
	Rewa	Manganwa	13700	7255	38		
	Rewa	Semaria	13446	5890	31		
	Rewa	Gud	14608	10800	56		
	Rewa	Dabhora	21027	0	0		
38	Rewa	Total	412454	150965	786		
	Sagar	Sagar	273296	133665	696		
	Sagar	BinaEtawa	64529	14005	73		
	Sagar	Khurai	51108	16910	88		
	Sagar	Garakota	30784	22140	115		
	Sagar	Rehli	30329	17560	91		
	Sagar	Devri	25632	11770	61		
	Sagar	Rahatgarh	31537	12005	62		
	Sagar	Banda	30923	16395	85		
	Sagar	Makronia	61821	8500	44		
	Sagar	Shahgarh	16300	7760	40		
	Sagar	Shahpur-sagar	13668	8375	44		
	Sagar	Bilhara	16339	3840	20		
	Sagar	Surkhi	17647	13885	72		
	Sagar	Malthone	21142	4820	25		
	Sagar	Bandari	28077	17915	93		
39	Sagar	Total	713132	309545	1611		
	Satna	Satna	280222	172385	897		
	Satna	Maihar	60693	39015	203		
	Satna	Nagod	3904	11460	60		
	Satna	Birsinghpur	3757	10600	55		
	Satna	Jaitwara	2987	6810	35		
	Satna	Kotar	1460	3025	16		
	Satna	Kodhi	8793	6990	36		

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 61 of 64

	संचालनालय नगरीय प्रशासन एवं वकास,म.प्र. ULB wise ESTP Target for 2021-22						
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22		
	Satna	Amarpatan	4125	11600	60		
	Satna	Rampurbaghelan	13638	8335	43		
	Satna	Uchehara	18442	13595	71		
	Satna	Chitrakut	23316	12090	63		
	Satna	New Ramnagar	3272	18035	94		
40	Satna	Total	424609	313940	1634		
	Sehore	Sehore	109025	45170	235		
	Sehore	Ashta	53184	25240	131		
	Sehore	Ichhawar	15221	7880	41		
	Sehore	Budhni	16808	8990	47		
	Sehore	Jawar	8208	4590	24		
	Sehore	Nashrullaganj	23788	11355	59		
	Sehore	Rehti	11616	4050	21		
	Sehore	Kodhri	10526	3705	19		
	Sehore	Shahganj	8512	4395	23		
41	Sehore	Total	256888	115375	601		
	Seoni	Seoni	102343	53270	277		
	Seoni	Lakhnadaun	17302	6475	34		
	Seoni	Barghat	12100	2875	15		
	Seoni	Kewlari	21846	6850	36		
	Seoni	Chhapara	20329	6955	36		
42	Seoni	Total	173920	76425	398		
	Shahdol	Shahdol	86681	37395	195		
	Shahdol	Dhanpuri	45156	17595	92		
	Shahdol	Budar	19289	7795	41		
	Shahdol	Biwahari	24545	12855	67		
	Shahdol	Jaisinghnagar	8233	7000	36		
	Shahdol	Khand	10657	3765	20		
	Shahdol	Bakaho	20677	6070	32		
43	Shahdol	Total	215238	92475	481		
	Shajapur	Shajapur	69263	23500	122		
	Shajapur	Shujalpur	51225	17375	90		
	Shajapur	Makshi	20088	11540	60		
	Shajapur	Akodia	11652	5835	30		

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 62 of 64

	संचालनालय नगरीय प्रशासन एवं वकास,म.प्र.							
	ULB wise ESTP Target for 2021-22							
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22			
	Shajapur	Polaykala	12268	7875	41			
	Shajapur	Pankhedi-kalapipal	11716	4000	21			
44	Shajapur	Total	176212	70125	365			
	Sheopur	Sheopur-kala	68820	27170	141			
	Sheopur	Vijaypur	16964	5070	26			
	Sheopur	Badoda	18437	6815	35			
45	Sheopur	Total	104221	39055	203			
	Shivpuri	Shivpuri	179977	52230	272			
	Shivpuri	Karera	28705	6760	35			
	Shivpuri	Kolaras	19781	10285	54			
	Shivpuri	Khaniadhana	15877	6350	33			
	Shivpuri	Pichhor-Shivpuri	18127	3910	20			
	Shivpuri	Badarwas	13571	7200	37			
	Shivpuri	Narwar	19385	11450	60			
	Shivpuri	Bairad	18313	3875	20			
	Shivpuri	Pohari	19466	0	0			
	Shivpuri	Mangrauni	13682	0	0			
	Shivpuri	Rannod	12180	0	0			
46	Shivpuri	Total	359064	102060	531			
	Sidhi	Sidhi	54331	10975	57			
	Sidhi	Churhat	14962	10710	56			
	Sidhi	RampurNekin	11936	6090	32			
	Sidhi	Majholi-Sidhi	11892	7360	38			
47	Sidhi	Total	93121	35135	183			
	Sinrauli	Singrauli	220257	94490	492			
48	Sinrauli	Total	220257	94490	492			
	Tikamgarh	Tikamgarh	79106	46640	243			
	Tikamgarh	Baldevgarh	9079	5820	30			
	Tikamgarh	Khagapur	14813	8860	46			
	Tikamgarh	Palera	17493	6535	34			
	Tikamgarh	Jatara	17499	6810	35			
	Tikamgarh	Lidhorakhas	12974	1750	9			
	Tikamgarh	Badagaon	9282	5065	26			
	Tikamgarh	Kari	10409	10425	54			

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021 Page 63 of 64

	संचालनालय नगरीय प्रशासन एवं वकास,म.प्र. ULB wise ESTP Target for 2021-22						
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22		
49	Tikamgarh	Total	170655	91905	478		
	Ujjain	Ujjain	515215	369715	1925		
	Ujjain	Badnagar	36438	11275	59		
	Ujjain	Mahidpur	34362	12265	64		
	Ujjain	Khachraud	34191	16450	86		
	Ujjain	Nagda	100039	46705	243		
	Ujjain	Tarana	24908	18810	98		
	Ujjain	Unhel	14774	5910	31		
	Ujjain	Makdon	11678	6275	33		
50	Ujjain	Total	771605	487405	2537		
	Umaria	Umaria	33114	15425	80		
	Umaria	Chandia	15891	13570	71		
	Umaria	Narojabad	21883	9805	51		
	Umaria	Pali	22330	20340	106		
	Umaria	Manpur-Umaria	20445	19250	100		
51	Umaria	Total	113663	78390	408		
	Vidisha	Vidisha	155951	93400	486		
	Vidisha	Ganjbasoda	85547	26890	140		
	Vidisha	Sironj	52460	31115	162		
	Vidisha	Kurwai	15487	9600	50		
	Vidisha	Lateri	18844	10615	55		
	Vidisha	Shamshabad	11329	6085	32		
52	Vidisha	Total	339618	177705	925		
	Grand	Lotal	20135705	9989115	52000		